



Non-BIP registered subcontractor that plans to spend \$25,000 on local labour.

In this example, Best Northern Contracting Ltd. is BIP registered but is not 'Local'. They plan to spend \$250,000 on local labour, and \$9,800,000 using their own labour from the community where they are located.

**Substantiation of BIP Adjustment
Appendix - IB4-B
NWT and Local Content Form**

Bidder/Proponent: Best Northern Contracting Ltd.		Ref. Number: 1111			
LEGAL BUSINESS NAME (or as listed on the GNWT BIP Registry)	CONTENT TYPE	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	SUB-TOTALS
SERVICES:					
Bidders Own Workforces	Labour	250,000.00	9,800,000.00		10,050,000.00
	Other Costs		1,250,000.00		1,250,000.00
Subcontractors / Services: Legal Business Name (or as listed on the GNWT BIP Registry)					
John's Mechanical Contracting (BIP Company - NWT)	Labour	5,000.00	1,110,000.00		1,115,000.00
	Other Costs		4,000.00		4,000.00
Dan's Drywall (non-BIP Company)	Labour	5,000.00	10,000.00		15,000.00
	Other Costs			2,000.00	2,000.00
Stan's Steel (non-BIP Company)	Labour	25,000.00	97,000.00		122,000.00
	Other Costs			1,500.00	1,500.00
Nice Flooring Inc. (BIP Company - NWT)	Labour	25,000.00	56,000.00		81,000.00
	Other Costs		500.00		500.00
E.Z. Electrical (BIP Company - Local)	Labour	97,000.00			97,000.00
	Other Costs	795.00			795.00
Comfort Airways Ltd. (BIP Company - NWT)	Labour				0.00
	Other Costs		25,000.00		25,000.00
The Local Hotel Company (BIP Company)	Labour				0.00
	Other Costs	50,000.00			50,000.00
T.J's Trucking (BIP Company - Local)	Labour	9,500.00			9,500.00
	Other Costs	1,000.00			1,000.00
	Labour				0.00
	Other Costs				0.00
	Labour				0.00
	Other Costs				0.00

BIP registered company that is not local and plans to spend \$25,000 on local labour

Goods have been broken out separately from the services

Bidder/Proponent: Best Northern Contracting Ltd.		Ref Number: 1111			
LEGAL BUSINESS NAME (or as listed on the GNWT BIP Registry)	Comodity TYPE	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	SUB-TOTALS
GOODS					
Tom's Building Supplies (BIP Company - Local)	Building Materials	99,000.00			99,000.00
Jim's Concrete (BIP Company - NWT)	Building Materials		27,000.00		27,000.00
Nice Flooring Inc. (BIP Company - NWT)	Floor Covering		78,100.00		78,100.00
Doris Blinds Ltd. (BIP Company - Local)	Window Covering	55,500.00			55,500.00
Coarse Sand and Gravel (BIP Company - NWT)	Gravel		79,780.00		79,780.00
John's Mechanical Contracting (BIP Company - NWT)	Industrial Equipment		708,000.00		708,000.00
Sunshine Communications (non-BIP Company)	Communication			18,500.00	18,500.00
Best Northern Contracting Ltd. (BIP Company - NWT)	Building Materials		275,000.00		275,000.00
Stan's Steel (non-BIP Company)	Building Materials			45,500.00	45,500.00
E.Z. Electrical (BIP Company - Local)	Electrical Supplies	64,000.00			64,000.00
					0.00

Subtotals: 686,795.00 | 13,23,380.00 | 164,500.00

Goods that would be supplied by Best Northern Contracting Ltd. (the bidder/proponent) are separated from the 'Bidders Own Workforces' fields.

Commodity identified for each 'goods' supplier/subcontractor. This is necessary to ensure the subcontractor is registered under the BIP for the commodity/goods that would be purchased.

Bidder/Proponent: Best Northern Contracting Ltd.				Ref: 1111	
BIP BID EVALUATION ADJUSTMENT SUMMARY					
	CATEGORY	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	TOTALS
	LABOUR	416,500.00	10,976,000.00	97,000.00	11,489,500.00
	SERVICES	51,795.00	1,279,500.00	3,500.00	1,334,795.00
	GOODS	218,500.00	1,167,880.00	64,000.00	1,450,380.00
Total Amount Bid/Proposal Price		686,795.00	13,423,380.00	164,500.00	14,274,675.00
BIP Adjustment - NWT Content to \$1 million	15.00%	103,019.25	46,980.75		150,000.00
BIP Adjustment - LOCAL Content to \$1 million	5.00%	34,339.75			34,339.75
Subtotal BIP Adjustment - Content to \$1 million		137,359.00	46,980.75		184,339.75
BIP Adjustment - NWT Content over \$1 million	1.50%	0.00	196,652.63		196,652.63
BIP Adjustment - LOCAL Content over \$1 million	0.50%	0.00			0.00
Subtotal BIP Adjustment - Content over \$1 million		0.00	196,652.63		196,652.63
Total BIP Adjustment Claimed					380,992.38
Maximum BIP Adjustment Allowable					500,000.00
BIP Adjustment Allowed					380,992.38
Price Bid/Proposed					14,274,675.00
BIP Adjustment					-380,992.38
BIP Adjusted Price					13,893,682.63

The 'BIP Adjusted Price' is used for evaluation purposes once the information has been reviewed, and verified.