



BIP EVALUATION EXAMPLE DESIGN / CONSULTING SERVICES - DESIGN-BUILD RFP

Disclaimer:

The information provided herein is an example for general information purposes only. Use of any of these sample documents is at your own risk. The information provided is of a general nature and may not address the specific circumstances of a particular RFP. All companies referenced in this document are fictitious and used for example purposes only, any similarities with actual registered companies is strictly coincidental.

Purpose:

The following is an example of how credit under the GNWT Business Incentive Policy is given for Design/Consulting Services in a Design-Build RFP process.

Please refer to the two sample BIP forms on pages 3 and 4.

Assumptions:

For the purposes of this example Best Northern Contracting Ltd. is an approved business under the BIP and is 'Local'.

Considerations:

To calculate the credit Best Northern Contracting Ltd. would receive under the BIP, the following is considered:

- The Grand Total for Design/Consulting Services is \$759,300.00
- The BIP status of sub-contractors listed on the forms has been confirmed (identified on sample forms)
 - Great North Architects are not BIP registered but are based in the NWT and in the local community (thus explaining the labour claim of \$300,000)
- \$466,500.00 has been identified as 'Local Content' on the Services form
- \$800.00 has been identified as 'Local Content' on the Goods form
- \$127,000.00 has been identified as 'NWT Content' on the Services form
- Any claims for 'Other Costs' are for BIP registered businesses in the communities that they are registered.

Determining the score for Local Content:

$$\$466,500 + \$800.00 = \$467,300.00$$

$$(\$467,300.00 / \$759,300.00) \times (10) = 6.15$$

Determining the score NWT Content:

$$\$467,300.00 (\text{local}) + \$127,000.00 = \$594,300.00$$

$$(\$594,300.00 / \$759,300.00) \times (10) = 7.83$$

As a result of this evaluation Best Northern Contracting Ltd. would receive a score of 6.15 for Local Content (Item 7 of Table 1) and 7.83 for NWT Content (Item 6 of Table 1).

DESIGN BUILD PROPOSAL RATING SCHEDULE

Part 1

| Item | Rating Criteria | Assigned Weight (A) | Unit Points Awarded (B) | Total Points (A) x (B) = (C) |
|------|---|---------------------|-------------------------|------------------------------|
| 1 | Facility Design and Construction | 20 | | |
| 2 | Methodology | 20 | | |
| 3 | Project Schedule | 10 | | |
| 4 | Past Relevant Experience | 10 | | |
| 5 | Cost of Design Services (Note 1) | 20 | | |
| 6 | NWT Content (Note 2) | 15 | 7.83 | 117.45 |
| 7 | Local Content (Note 3) | 5 | 6.15 | 30.75 |
| 9 | Subtotal | 100 | N/A | |
| 10 | TOTAL POINTS AWARDED FOR PART 1 (PRO-RATED TO 70%) | | | |

Part 2

| Item | Rating Criteria | Assigned Weight (A) | Unit Points Awarded (B) | Total Points (A) x (B) = (C) |
|------|---|---------------------|-------------------------|------------------------------|
| 11 | Construction Cost (BIP Adjusted – See Note 4) | 30 | | |
| 12 | TOTAL POINTS AWARDED FOR PART 2 | | | |

Summary

| | | |
|----|--|--|
| 13 | Points Awarded for Part 1 (line 10) | |
| 14 | Points Awarded for Part 2 (line 12) | |
| 15 | TOTAL POINTS AWARDED | |

**Substantiation of BIP Adjustment
NWT and Local Content Form - SERVICES**

| | | | | | |
|---|---|----------------------|--------------------|------------------------|-------------------|
| Proponent: | Best Northern Contracting Ltd. <i>(BIP Company - Local)</i> | | | Ref. No. | CT 902101 |
| LEGAL BUSINESS NAME (or as listed on the GNWT BIP Registry) | CONTENT TYPE | LOCAL CONTENT | NWT CONTENT | Non-BIP CONTENT | SUB-TOTALS |
| SERVICES: | | | | | |
| Proponent's Own Workforces | Labour | \$10,000.00 | \$2,000.00 | | \$12,000.00 |
| | Other Costs | \$4,000.00 | | | \$4,000.00 |
| Subcontractors / Services: Legal Business Name (or as listed on the GNWT BIP Registry) | | | | | |
| Great North Architects <i>(Non BIP Company)</i> | Labour | \$300,000.00 | | \$40,000.00 | \$340,000.00 |
| | Other Costs | | | \$25,000.00 | \$25,000.00 |
| Big Mechanical Design Ltd. <i>(BIP Company - NWT but not Local)</i> | Labour | \$25,000.00 | \$75,000.00 | | \$100,000.00 |
| | Other Costs | | \$50,000.00 | | \$50,000.00 |
| Bright Electrical Design Ltd. <i>(BIP Company Local)</i> | Labour | \$5,000.00 | | | \$5,000.00 |
| | Other Costs | \$107,500.00 | | | \$107,500.00 |
| Strong Structural Design Inc. <i>(Non BIP Company)</i> | Labour | | | \$10,000.00 | \$10,000.00 |
| | Other Costs | | | \$90,000.00 | \$90,000.00 |
| Comfort Air <i>(BIP Company - Local)</i> | Labour | \$15,000.00 | | | \$15,000.00 |
| | Other Costs | | | | \$0.00 |
| | Labour | | | | \$0.00 |
| | Other Costs | | | | \$0.00 |
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| | Other Costs | | | | \$0.00 |
| | Labour | | | | \$0.00 |
| | Other Costs | | | | \$0.00 |
| SUB-TOTALS | | \$466,500.00 | \$127,000.00 | \$165,000.00 | |
| (A) TOTAL (SERVICES) | | | | | \$758,500.00 |

Note: In this example Big Mechanical Design Ltd. is BIP registered but not 'Local'. They plan to spend \$25,000 locally on labour, and \$75,000 using their own labour from the community where they are located. Since they are not a 'Local' company, 'Other Costs' are identified as 'NWT Content'.

