

2020 - 2021 GNWT CONTRACTS REPORT

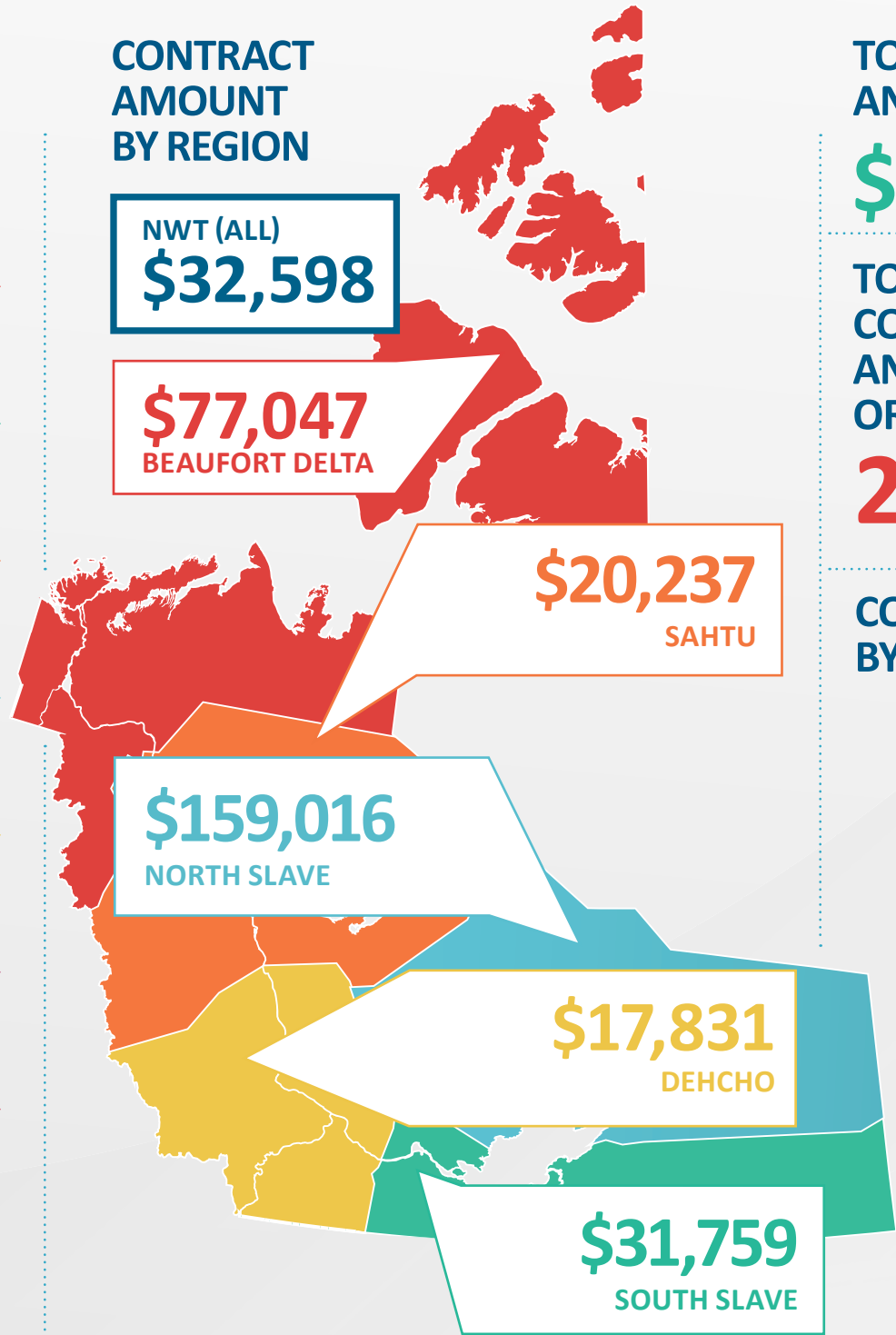
Dollar amounts represented in thousands



CONTRACT AMOUNT BY PROCUREMENT METHOD



CONTRACT AMOUNT BY REGION



TOTAL CONTRACT VALUE AND CHANGE ORDERS

\$338,488

TOTAL CONTRACTS AND CHANGE ORDERS

2,022

CONTRACT AMOUNT BY PROCUREMENT DESIGNATION

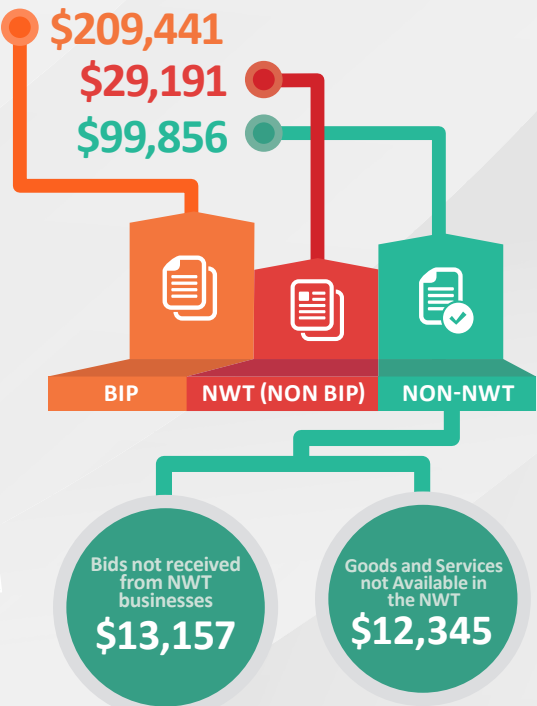
CONSTRUCTION
\$172,318

MANUFACTURING
\$880

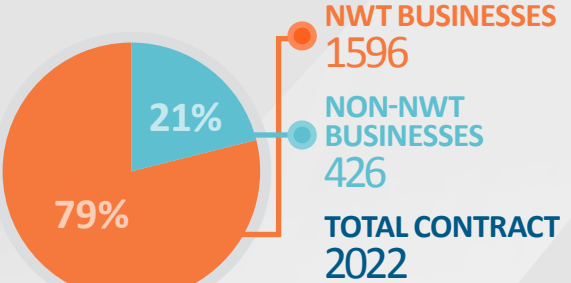
GOODS
\$41,068



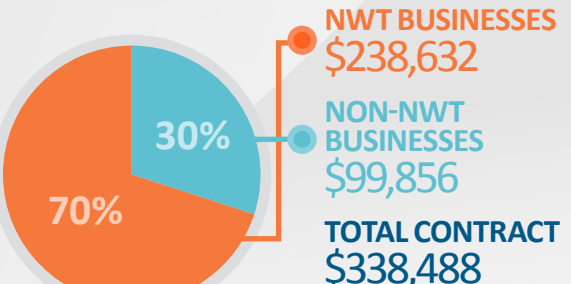
CONTRACT AMOUNT BY BUSINESS STATUS



TOTAL NUMBER OF CHANGE ORDER & CONTRACTS



TOTAL VALUE OF CHANGE ORDER & CONTRACTS



Government of Northwest Territories

Note: All amounts represented include reportable contracts issued by GNWT departments and the Northwest Territories Housing Corporation in the 2020-2021 fiscal year and are for contracts issued valued at \$10K and over for services and construction and \$25K and over for goods (plus change orders).

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Frequently Asked Questions (FAQ)



General

What does this report include?

This report includes all reportable contracts that were issued during the 2020-21 fiscal year for GNWT departments and the Northwest Territories Housing, Corporation that were over \$10,000 for services and construction and \$25,000 and over for goods. The report also includes change orders in the fiscal year.

What does this report not include?

The report does not include procurements \$10,000 and under for services and Construction and \$25,000 and under for goods, credit card purchases, and Standing Offer Agreements.

Please note that a contracts report is not a payment report, these amounts represent contracts entered may reflect contracts spanning multiple years or change orders on contracts from previous years.

Contract Value by Procurement Designation

How do you determine what is a construction contract versus goods or services?

Construction contracts are work for larger scale projects like buildings, hospitals or any road construction related work in excess of \$100,000.

Service contracts are for maintenance and all other services.

Goods contracts are simply for the procurement of goods.

Manufacturing contracts are contracts awarded for products approved under the NWT Manufactured Products Policy.

Contract Amount by Region

What does NWT (All) mean?

NWT (All) means the goods and services purchased by the GNWT for use in more than one region.

Contract Amount by Procurement

What is the difference between Request for Proposal (RFP) and Tenders?

A RFP (request for Proposal) is used when the purchaser is looking for the best value solution to resolve a problem or to deliver a good or service, but is not exactly sure how to achieve it.

A RFT (request for tender) is used when the purchaser knows exactly what good or service they want and is looking for the best price to deliver it.

What is a Standing Offer Agreement Release?

A Standing Offer release is a new individual contract made each time a new purchase is ordered or released under a Standing Offer Agreement.

Standing Offer Agreements or SOA's are not contracts. They are pricing agreements that the government makes with suppliers or contractors covering anticipated requirements over a defined period of time. They may be used in contracting for goods, services and/or maintenance. There is no legal obligation incurred. The GNWT maintains approximately 300 Standing Offer Agreements and approximately 80% of all standing Offer agreements are awarded to NWT Businesses.

What is the difference between a sole source contract and a negotiated contract?

A sole source contract is a direct award contract without going through a competitive process. The criteria for sole source contracting are:

1. Performance of the contract is urgently required and delay would be injurious to the public interest;
2. Only one party is available and capable of performing the contract
3. The value of the contract will be less than:
 - \$100,000, in the case of a contract for architectural or engineering services;
 - \$50,000, in the case of a contract for Professional Services other than architectural or engineering services; or
 - \$25,000, in the case of any other type of contract

A negotiated contract is a direct award without going through a competitive process and only Cabinet can authorize a negotiated contract.

What is an invitational and how are they used?

Invitational is a procurement method used to solicit quotes, Request for Tenders or Request for Proposals for work under the GNWT sole source thresholds or from pre-qualified contractors under a Supply Services Arrangement.

There is a formal open competitive process to become a pre-qualified contractor for specific categories of work under a Supply Services Arrangements.

Contract Amount by Business Status

What does “Bids not received from NWT Businesses” Include?

This section identifies many of the contracts where a competitive procurement process was undertaken however no bids were received from NWT businesses and therefore the contracts were awarded to Non-NWT businesses. Please note that this is not a comprehensive listing.

What does “Goods and services not available in the NWT” Include?

Examples include, but are not limited to, specialised or priority IT services, software, licenses, and other priority or specialized services not available in the NWT. This is not a comprehensive listing.