

ANNUAL REPORT 1992

SUPERINTENDENT OF INSURANCE

For the year ended December 31, 1992

ANNUAL REPORT 1992

SUPERINTENDENT OF INSURANCE

For the year ended December 31, 1992



Northwest
Territories Safety and Public Services

Superintendent of Insurance

January 25, 1995

THE HONOURABLE RICHARD NERYSOO
MINISTER

Sir:

I take pleasure in submitting the Annual Report of the Superintendent of Insurance for the 1992 Calendar year.

The report has been broken into five divisions as follows:

Division I - Register of Insurers

This is a register listing the insurance companies licensed during the year. As of December 31st, 178 companies held licenses to undertake the classes of insurance indicated in the register. The following chart provides comparison figures for the two previous years and also indicates the licence fees received in 1992.

| Insurance Companies | 1992 | 1991 | 1990 | Licence fees received in 1992 |
|-------------------------|------|------|------|-------------------------------|
| writing life only | 7 | 8 | 9 | \$2,095.00 |
| writing life & other | 62 | 62 | 58 | 34,320.00 |
| writing other than life | 109 | 113 | 117 | 56,800.00 |

Appendix A indicates insurance companies who have had a name change, amalgamated, or were licensed as new applicants in 1992.

Division IIA - Fire Insurer

Division IIB - Annual Return Abstracts of Licensed Insurers

Division III - Annual Return Abstracts of Unlicensed Insurers

The *Insurance Act* requires all insurers operating in the Territories, whether licensed or not, to pay to the Government a tax equal to 2% of its gross premiums receivable, plus 1/2 of 1% on fire insurance premiums, less certain deductive amounts.

Divisions IIA, IIB and III of the report, records for each company the fire premiums, fire taxes, the gross premiums receivable, taxable premium income and the premium taxes paid therein. The following chart is a comparison of the totals for these figures for 1989, 1990 and 1991.



| | 1992 | 1991 | 1990 |
|---------------------------------|---------------|---------------|---------------|
| Gross Premium Receivable | 37,704,040.57 | 39,016,492.73 | 37,517,730.12 |
| Taxable Premium Income -General | 36,987,579.54 | 37,428,656.18 | 36,352,389.83 |
| Taxable Premium Income -Fire | 9,205,749.31 | 9,273,281.06 | 8,996,458.94 |
| Premium Tax General | 733,220.33 | 748,210.08 | 727,171.28 |
| Fire Tax | 46,027.52 | 46,381.37 | 44,913.46 |

Division IV - Register of Agents, Brokers, Adjusters and Salespersons

The Division IV Register lists all persons, resident and non-resident, licensed to carry on the business of insurance in the Northwest Territories, together with relevant information.

In order to become licensed it is necessary for all persons, with the exception of salespersons to write and pass a qualifying examination, or to prove they have done so in another jurisdiction. More and more individual N.W.T. residents are improving their professional qualifications by taking courses offered by various insurance industry educational associations.

The following chart provides a numerical summary of the information in the Register, together with comparisons for the two previous years.

Agents - Residents of the N.W.T.

| | 1992 | 1991 | 1990 |
|---------------------|------|------|------|
| Life | 13 | 8 | 9 |
| Other than Life | 23 | 16 | 23 |
| Accident & Sickness | 8 | 6 | 6 |

Agents - Non Residents

| | 1992 | 1991 | 1990 |
|---------------------|------|------|------|
| Life | 45 | 49 | 38 |
| Other than Life | 76 | 80 | 62 |
| Accident & Sickness | 25 | 23 | 23 |

Adjusters

| | 1992 | 1991 | 1990 |
|--------------|------|------|------|
| Resident | 6 | 8 | 8 |
| Non-Resident | 14 | 13 | 11 |

Travel Agents

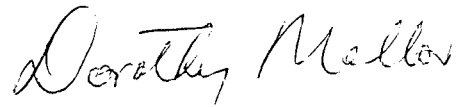
| | 1992 | 1991 | 1990 |
|--------------|------|------|------|
| Resident | 9 | 8 | 5 |
| Non-Resident | 1 | 1 | 1 |

There were 225 licences issued to agents, adjusters, etc. in 1992 resulting in revenue amounting to \$12,545.00.

Revenue

Insurance related revenues accrued to the Government of the Northwest Territories for 1992 totalled \$899,166.00.

Yours truly,



Dorothy Mellor
Superintendent of Insurance

Attachment

TABLE OF CONTENTS

| DIVISION I | PAGE NO. |
|---|-----------------|
| Insurance Licence Register | 2 |
| Insurance Companies Licensed in the Northwest Territories 1992 | |
| DIVISION IIA | |
| Fire Insurers | 9 |
| Fire Premiums | |
| Fire Taxes | |
| DIVISION IIB | |
| Annual Return Abstracts of Licensed Insurers | 13 |
| Insurance Companies | |
| Gross Premiums Receivable | |
| Taxable Premium Income | |
| Taxes Paid | |
| DIVISION III | |
| Annual Return Abstracts of Unlicensed Insurers | 20 |
| Insurance Companies | |
| Gross Premiums Receivable | |
| Taxable Premium Income | |
| Taxes Paid | |
| DIVISION IV | |
| Agent Licence Register | 22 |
| Resident Agents - General, Life, Accident & Sickness | |
| Non-Resident Agents - General, Life, Accident & Sickness | |
| Adjusters | |
| Brokers | |
| Travel Agents | |
| Salesmen | |
| APPENDIX | |

DIVISION I

INSURANCE LICENCE REGISTER

1992

The Insurance Licence Register records the insurance companies licensed in the Northwest Territories in 1992. Each company is authorized by the Superintendent of Insurance to sell or negotiate for the sale of specific classes of insurance.

L - life insurance

P - property, fire alone or combined with use and occupancy, rent, profit, weather, inland marine, inland transportation, sprinkler leakage, explosion and falling aircraft insurance.

H - hail insurance

A - accident including vehicle and public liability, sickness or health, guarantee or suretyship, burglary, liability and automobile insurance.

O - includes plate glass, steamboiler, livestock, explosion or any other class of insurance not enumerated in the foregoing.

DIVISION I
INSURANCE LICENCE REGISTER
INSURANCE COMPANIES LICENSED IN THE NORTHWEST TERRITORIES

| <u>INSURER</u> | <u>CLASSES</u> |
|---|----------------|
| Abbey Life Insurance Company of Canada | L A |
| Aegon Insurance Company (U.K.) Limited | P O |
| Aetna Life Insurance Company of Canada | L A |
| Aetna Casualty and Surety Company | P A O |
| Affiliated FM Insurance Company | P O |
| Alexander Hamilton Life Insurance Company of America | L A |
| Allendale Mutual Insurance Company | P O |
| Allstate Insurance Company of Canada | P A O |
| Allstate Life Insurance Company of Canada | L A |
| Alta Surety Company | O |
| American Home Assurance Company | P H A O |
| American Life Insurance Company | L A |
| Amex Life Assurance Company | L A |
| Arkwright Mutual Insurance Company | P H O |
| Avemco Insurance Company | A O |
| B.C.A.A. Insurance Corporation | P A O |
| Blue Cross Life Insurance Company of Canada | L A |
| Boiler Inspection and Insurance Company of Canada, The | P O |
| Calvert Insurance Company | P O |
| Canada Life Assurance Company, The | L A |
| Canada Life Casualty Insurance Company | P O |
| Canadian General Insurance Company | P H O |
| Canadian Group Underwriters Insurance Company | P O |
| Canadian Lawyers Insurance Association (CLIA) | O |
| Centennial Insurance Company | P H A O |
| Chateau Insurance Company | P A O |
| Chubb Insurance Company of Canada | P A O |

DIVISION I (Cont'd...)**INSURER****CLASSES**

| | |
|---|---------|
| CIGNA Insurance Company of Canada | P H A O |
| CIGNA Life Insurance Company of Canada | L A |
| Citadel General Assurance Company, The | P A O |
| Citadel Life Assurance Company, The | L A |
| Co-operators General Insurance Company | P H A O |
| Co-operators Life Insurance Company | L A |
| Colonia Life Insurance Company | L |
| Commerce and Industry Insurance Company of Canada | P A O |
| Commerce Group Insurance Company, The | P H O |
| Commercial Union Assurance Company of Canada | P H A O |
| Commercial Union Assurance Company PLC | P O |
| Commercial Union Life Assurance Company of Canada | L A |
| Commonwealth Insurance Company | P O |
| Confederation Life Insurance Company | L A |
| Consolidated Life Assurance Company Limited | L A |
| Continental Assurance Company | L A |
| Continental Casualty Company | P H A O |
| Continental Insurance Company | P H A O |
| Continental Insurance Company of Canada, The | P H O |
| Coronation Insurance Company Limited | H O |
| Coseco Insurance Company | P O |
| Crown Life Insurance Company | L A |
| Cumis Life Insurance Company | L A |
| Dominion Insurance Corporation, The | P H O |
| Dominion of Canada General Insurance Company, The | P H A O |
| Eagle Star Insurance Company | O |
| Ecclesiastical Insurance Office PLC | P O |
| Elite Insurance Company | P A O |
| Empire Life Insurance Company, The | L A |
| Employers Insurance of Wausau, A Mutual Company | P O |

DIVISION I (Cont'd...)

INSURER

CLASSES

| | |
|---|---------|
| Equitable General Insurance Company, The | P O |
| Equitable Life Insurance Company of Canada, The | L |
| Federal Insurance Company | P A O |
| Financial Life Assurance Company of Canada | L A |
| Fireman's Fund Insurance Company | P O |
| First North American Insurance Company | P A O |
| Ford Life Insurance Company | L A |
| Gan Canada Insurance Company | P H A O |
| General Accident Assurance Company of Canada, The | P A O |
| Gerling Global General Insurance Company | P A O |
| Glacier National Life Insurance Company | L A |
| Granite Insurance Company | O |
| Great-West Life Assurance Company, The | L A |
| Guarantee Company of North America, The | O |
| Guardian Insurance Company of Canada | P A O |
| Halifax Insurance Company, The | P O |
| Healthcare Insurance Reciprocal of Canada | O |
| Home Insurance Company, The | P A O |
| Imperial Life Assurance Company of Canada, The | L A |
| Industrial-Alliance Life Insurance Company | L A |
| Jevco Insurance Company | P O |
| John Alden Life Insurance Company | L A |
| Kansa General International | P O |
| Knights of Columbus | L |
| Laurentian Life and Health Insurance Corporation, The | L A |
| Laurentian Life Inc., The | L A |
| Laurentian Life Insurance Company of Canada, The | L A |
| Laurentian P & C Insurance Company | P A O |
| Laurier Life Insurance Company | L A |
| Liberty Mutual Insurance Company | O |

DIVISION I (Cont'd...)

| <u>INSURER</u> | <u>CLASSES</u> |
|--|----------------|
| Liberty Mutual Fire Insurance Company | O |
| Life Investors Insurance Company of America | L A |
| London Life Insurance Company | L A |
| London and Midland General Insurance Company | P A O |
| Longroup Insurance Company | P H A O |
| Lumbermens Mutual Casualty Company | P O |
| Manufacturers Life Insurance Company, The | L A |
| Maplex General Insurance Company | P O |
| Maritime Life Assurance Company, The | L A |
| Markel Insurance Company of Canada | P H A O |
| Massachusetts Indemnity and Life Insurance Company | L |
| Metropolitan Insurance Company | O |
| Metropolitan Life Insurance Company of Canada, The | L A |
| Metropolitan Life Insurance Company | L A |
| MIC Life Insurance Corporation | L A |
| Mortgage Insurance Company of Canada, The | O |
| Motors Insurance Corporation | P O |
| Mutual Life Assurance Company of Canada | L A |
| Mutual of Omaha Insurance Company | L A |
| NAC Reinsurance Corporation | P H A O |
| National Life Assurance Company of Canada, The | L A |
| New Hampshire Insurance Company | P A O |
| New York Life Insurance Company | L A |
| New York Life Insurance Company of Canada | L A |
| New Rotterdam Insurance Company | P H O |
| Niagara Fire Insurance Company | P H O |
| N.N. Life Insurance Company of Canada | L A |
| Non-Marine Underwriters, Members of Lloyd's, | P H A O |
| North American Life & Casualty Company | L A |
| North American Life Assurance Company | L A |

DIVISION I (Cont'd...)**INSURER****CLASSES**

| | |
|--|---------|
| North West Life Assurance Company of Canada, The | L A |
| Norwich Union Life Insurance Society | L |
| Orion Insurance Company PLC, The | P O |
| PAFCO Insurance Company Limited | P H A O |
| Paul Revere Life Insurance Company, The | L A |
| Pennsylvania Life Insurance Company | L A |
| Personal Insurance Company of Canada, The | P O |
| Primerica Life Insurance Company of Canada | L A |
| Progressive Casualty Insurance Company | P O |
| Protection Mutual Insurance Company | P O |
| Provident Life and Accident Insurance Company | L A |
| Prudasco Assurance Company | P H O |
| Prudential Assurance Company Limited, The | L A |
| Prudential Ass. Company of England, P & C (Canada), The | P H O |
| Prudential Group Assurance Company of England (Canada), The | A |
| Prudential Life Assurance Company of England (CANADA), The | L A |
| Prudential of America General Insurance Company (Canada) | P A O |
| Reliance Insurance Company | P O |
| Royal Life Insurance Company of Canada | L |
| Royal Insurance Company of Canada | P H A O |
| Scottish & York Insurance company Limited | P O |
| Seaboard Life Insurance Company | L A |
| Seaboard Surety Company of Canada | P O |
| Security National Insurance Company | P A O |
| Simcoe and Erie General Insurance Company | P O |
| Sovereign General Insurance Company, The | P H A O |

DIVISION I (Cont'd....)

INSURER

CLASSES

| | |
|--|---------|
| Sovereign Life Insurance Company, The | L A |
| St. Paul Fire and Marine Insurance Company | P A O |
| Standard Life Assurance Company of Canada, The | L |
| Standard Life Assurance Company, The | L A |
| Stewart Title Guaranty Company | O |
| Sumitomo Marine & Fire Insurance Company Limited | P A O |
| Sun Alliance and London Assurance Company (Canada) | L A |
| Sun Alliance Insurance Company | P H A O |
| Sun Life Assurance Company of Canada | L A |
| Toronto General Insurance Company | P H O |
| Toronto Mutual Life Insurance Company | L A |
| Trade Indemnity PLC | O |
| Traders General Insurance Company | P H O |
| Trafalgar Insurance Company of Canada | P A O |
| Transamerica Life Insurance Company of Canada | L |
| Transamerica Occidental Life Insurance Company | L A |
| Travelers Indemnity Company, The | P H A O |
| Travelers Insurance Company, The | L A |
| Underwriters Insurance Company | P O |
| Unum Life Insurance Company of America | L A |
| Victoria Insurance Company of Canada | P H O |
| Voyageur Insurance Company | P A |
| Wawanesa Mutual Insurance Company, The | P O |
| Wellington Insurance Company | P H A O |
| Westbury Canadian Life Insurance Company | L A |
| Western Union Insurance Company | P H O |
| Western Surety Company | O |
| Yasuda Fire and Marine Insurance Company Ltd., The | P O |
| Zurich Indemnity Company of Canada | P H A O |
| Zurich Insurance Company | P A O |

DIVISION I (Cont'd....)

INSURER

CLASSES

Zurich Life & Health Insurance Company of Canada

L A

Zurich Life Insurance Company of Canada

L A

DIVISION II A
FIRE INSURERS
1992

1992
DIVISION II A
FIRE INSURERS

| <u>Insurer</u> | <u>Fire Premiums</u> | <u>Fire Taxes</u> |
|--|----------------------|-------------------|
| Aegon Insurance Company (UK) Limited | 21,137.00 | 105.69 |
| Affiliated FM Insurance Company | 60,875.00 | 304.00 |
| Allendale Mutual Insurance Company | 180,974.00 | 905.00 |
| Allstate Insurance Company of Canada | 3,897.00 | 19.48 |
| American Bankers Insurance Company of Florida | 9,952.00 | 47.96 |
| Calvert Insurance Company | 1,660.00 | 8.30 |
| Canada Life Casualty Insurance Company | 55,900.00 | 280.00 |
| Canadian General Insurance Company of Canada | 167,085.00 | 835.43 |
| Chateau Insurance Company | 2,000.00 | 70.00 |
| Chubb Insurance Company of Canada | 8,591.00 | 42.96 |
| CIGNA Insurance Company of Canada | 214,022.00 | 1,070.00 |
| Citadel General Assurance Company, The | 3,284.00 | 16.30 |
| Commerce Group Insurance Company, The | (2,000.00) | (10.00) |
| Commerce & Industry Insurance Company of Canada | (17,165.00) | (86.00) |

FIRE INSURERS (CONT'D...)

| <u>Insurer</u> | <u>Fire Premiums</u> | <u>Fire Taxes</u> |
|--|----------------------|-------------------|
| Commercial Union Assurance Company of Canada | 1,198,166.96 | 5,990.83 |
| Commonwealth Insurance Company | 387,000.00 | 1,935.00 |
| Continental Insurance Company of Canada, The | 35,000.00 | 175.00 |
| Co-operators General Insurance Company | 1,228,000.00 | 6,140.00 |
| Coseco Insurance Company | 3,259.00 | 16.30 |
| Dominion of Canada General Insurance Company, The | 403,704.00 | 2,018.52 |
| Ecclesiastical Insurance Office PLC | 199,707.00 | 998.54 |
| Elite Insurance Company | 681,828.00 | 3,409.00 |
| Fireman's Fund Insurance Company | 432.00 | 2.00 |
| Gan Canada Insurance Company | 76,477.00 | 382.00 |
| General Accident Assurance Company of Canada, The | 199,393.00 | 997.00 |
| Gerling Global General Insurance Company | 2,021.00 | 10.11 |
| Guardian Insurance Company of Canada | 769,000.00 | 3,845.00 |
| Halifax Insurance Company, The | 16,601.00 | 83.00 |
| Home Insurance Company, The | 4,000.00 | 20.00 |
| Laurentian P & C Insurance Company | 313,000.00 | 1,565.00 |
| Liberty Mutual Fire Insurance Company | 2,175.00 | 10.88 |

FIRE INSURERS (CONT'D...)

| <u>Insurer</u> | <u>Fire Premiums</u> | <u>Fire Taxes</u> |
|---|----------------------|-------------------|
| Lumbermens Mutual Casualty Company | 83,000.00 | 415.00 |
| Markel Insurance Company of Canada | 890.00 | 4.00 |
| Non-Marine Underwriters, Members of Lloyd's, London | (565.00) | (2.83) |
| PAFCO Insurance Company Limited | 57,000.00 | 285.00 |
| Personal Insurance Company of Canada | 32,230.00 | 161.15 |
| Protection Mutual Insurance Company | 647,613.00 | 3,238.00 |
| Prudential Assurance Company of England Property & Casualty (Canada) | 3,000.00 | 15.00 |
| Reliance Insurance Company | .00 | .00 |
| Royal Insurance Company of Canada | 396,423.00 | 1,982.12 |
| Scottish & York Insurance Company Limited | 93,273.00 | 466.37 |
| Security National Insurance Company | 188.00 | .94 |
| St. Paul Fire and Marine Insurance Company | 91,988.87 | 459.64 |
| Simcoe and Erie General Insurance Company | 174,375.00 | 872.00 |
| Sovereign General Insurance Company, The | 858,924.40 | 4,294.62 |
| Sun Alliance Insurance Company | 67,000.00 | 335.00 |
| Traders General Insurance Company | 1,741.00 | 8.71 |
| Trafalgar Insurance Company of Canada | 44,000.00 | 220.00 |
| Wellington Insurance Company | 4,580.00 | 23.00 |

FIRE INSURERS (CONT'D...)

| <u>Insurer</u> | <u>Fire Premiums</u> | <u>Fire Taxes</u> |
|------------------------------------|----------------------|-------------------|
| Western Union Insurance Company | 299,000.00 | 1,495.00 |
| Zurich Indemnity Company of Canada | 11,956.00 | 60.00 |
| Zurich Insurance Company | 109,537.00 | 547.00 |

DIVISION II B

ANNUAL RETURN ABSTRACTS

OF LICENSED INSURERES

1992

1992

DIVISION II B

ANNUAL RETURN ABSTRACTS OF LICENSED INSURERS

| <u>Insurers</u> | Gross Insurance <u>Premium Receivable</u> | Taxable Premium <u>Income</u> | <u>Taxes</u> |
|---|--|----------------------------------|--------------|
| Aegon Insurance Company (UK) Limited | 24,846.00 | 24,846.00 | 602.61 |
| Aetna Casualty & Surety Company of Canada | 292,232.00 | 292,232.00 | 5,844.64 |
| Aetna Life Insurance Company of Canada | 99,417.00 | 95,449.00 | 1,909.00 |
| Affiliated FM Insurance Company | 60,875.00 | 60,875.00 | 6,522.00 |
| Alexander Hamilton Life Insurance Company of America | .00 | .00 | .00 |
| Allendale Mutual Insurance Company | 219,939.00 | 180,974.00 | 5,303.00 |
| Allstate Insurance Company of Canada | 127,685.00 | 127,685.00 | 2,573.18 |
| Allstate Life Insurance Company of Canada | 48,086.00 | 48,086.00 | 961.72 |
| Alta Surety Company | 7,587.00 | 7,587.00 | 152.00 |
| American Bankers Insurance Company of Florida | 26,487.00 | 26,487.00 | 577.70 |
| American Bankers Life Assurance Company of Florida | 140,602.00 | 140,602.00 | 2,812.04 |
| American Home Assurance Company | 852,945.00 | 852,945.00 | 17,059.00 |
| American Life Insurance Company | 2,343.00 | 2,343.00 | 70.29 |
| Amex Life Insurance Company | 29,394.00 | 29,394.00 | 588.00 |

DIVISION II B (CONT'D....)

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|---|---|-----------------------------------|--------------|
| Arkwright Mutual Insurance Company | 5,514.00 | 5,514.00 | 110.28 |
| Avemco Insurance Company | .00 | .00 | .00 |
| B.C.A.A. Insurance Company | 202.00 | 202.00 | 4.04 |
| Blue Cross Life Insurance Company of Canada | 1,115.00 | 1,115.00 | 22.00 |
| Boiler Inspection and Insurance Company of Canada, The | 50,113.00 | 46,507.00 | 930.00 |
| British Aviation Insurance Company Limited, The | 125,000.00 | 125,000.00 | 2,500.00 |
| Canada Life Assurance Company, The | 408,242.00 | 373,727.00 | 7,475.00 |
| Canada Life Casualty Insurance Company | 102,998.00 | 102,998.00 | 2,340.00 |
| Canada West Insurance Company | 19,040.00 | 19,040.00 | 380.80 |
| Canadian General Insurance Company | 474,362.00 | 474,362.00 | 10,322.67 |
| Canadian Group Underwriters Insurance Company | 7,000.00 | 7,000.00 | 140.00 |
| Canadian Lawyers Insurance Association (CLIA) | 129,000.00 | 129,000.00 | 2,580.00 |
| Canadian Surety Company | 63,615.00 | 63,615.00 | 1,272.00 |
| Chateau Insurance Company | 3,000.00 | 3,000.00 | 70.00 |

DIVISION II B (CONT'D....)

| <u>Insurers</u> | Gross Insurance <u>Premium Receivable</u> | Taxable Premium <u>Income</u> | <u>Taxes</u> |
|--|--|----------------------------------|--------------|
| Chubb Insurance Company of Canada | 73,029.00 | 73,029.00 | 1,503.54 |
| CIGNA Insurance Company of Canada | 325,959.16 | 325,959.16 | 7,590.03 |
| CIGNA Life Insurance Company of Canada | .00 | .00 | .00 |
| Citadel General Assurance Company, The | 24,715.00 | 21,098.00 | 440.00 |
| Citadel Life Assurance Company, The | 7,291.00 | 5,510.00 | 110.00 |
| Colonia Life Insurance Company | 9,510.44 | 9,510.44 | 190.21 |
| Commerce Group Insurance Company, The | 92,000.00 | 92,000.00 | 1,830.00 |
| Cumis Life Insurance Company | .00 | .00 | .00 |
| Dominion Insurance Corporation, The | .00 | .00 | .00 |
| Dominion of Canada General Insurance Company, The | 930,495.00 | 930,495.00 | 20,628.42 |
| Eagle Star Insurance Company Limited | 237,000.00 | 237,000.00 | 4,740.00 |
| Ecclesiastical Insurance Office PLC | 201,423.78 | 201,423.78 | 5,027.02 |
| Elite Insurance Company | 717,922.00 | 717,922.00 | 17,767.00 |
| Empire Life Insurance Company, The | 21,151.00 | 15,519.00 | 310.38 |
| Employers Insurance of Wausau, A Mutual Company | .00 | .00 | .00 |
| Equitable General Insurance Company, The | .00 | .00 | .00 |

DIVISION II B (CONT'D.....)

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|---|---|-----------------------------------|--------------|
| Equitable Life Insurance Company of Canada, The | 185,335.00 | 180,490.00 | 3,609.80 |
| Federal Insurance Company | .00 | .00 | .00 |
| Financial Life Assurance Company of Canada | 10,953.00 | 10,426.00 | 208.52 |
| Fireman's Fund Insurance Company | 1,898.00 | 1,898.00 | 40.00 |
| First North American Insurance Company | 6,639.00 | 6,639.00 | 133.00 |
| Ford Life Insurance Company | .00 | .00 | .00 |
| Gan Canada Insurance Company | 112,798.00 | 112,798.00 | 2,038.00 |
| Knights of Columbus | .00 | .00 | .00 |
| Laurentian Casualty Company of Canada | 12,000.00 | 12,000.00 | 240.00 |
| Laurentian Life and Health Insurance Corporation | .00 | .00 | .00 |
| Laurentian Life Inc. | 9,928.00 | 9,268.00 | 195.00 |
| Laurentian Life Insurance Company | 1,000.00 | 1,000.00 | 20.00 |
| Laurentian P & C Insurance Company | 503,000.00 | 503,000.00 | 11,625.00 |
| Laurier Life Insurance Company | 8,978.00 | 8,978.00 | 179.56 |
| Liberty Mutual Fire Insurance Company | 31,148.00 | 31,148.00 | 633.84 |
| Life Investors Insurance Company | .00 | .00 | .00 |

DIVISION II B (CONT'D....)

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|--|---|-----------------------------------|--------------|
| London and Midland General Insurance Company | 27,289.00 | 27,289.00 | 546.00 |
| London Life Insurance Company | 1,226,395.00 | 925,842.00 | 18,517.00 |
| Lumbermens Mutual Casualty Company | 135,000.00 | 135,000.00 | 3,115.00 |
| Manufacturers Life Insurance Company, The | 1,094,030.00 | 999,389.00 | 19,987.78 |
| Maritime Life Assurance Company, The | 296,971.00 | 288,355.00 | 5,767.10 |
| Maplex General Insurance Company | 11,686.00 | 11,686.00 | 233.72 |
| New York Life Insurance Company of Canada | 82,280.00 | 81,125.00 | 1,663.00 |
| Niagara Fire Insurance Company | .00 | .00 | .00 |
| N.N. Life Insurance Company of Canada | 105,321.00 | 103,954.00 | 2,079.00 |
| Non-Marine Underwriters, Member of Lloyds, London | 713,832.00 | 713,832.00 | 14,273.81 |
| North American Life and Casualty Company | 1,341.00 | 1,341.00 | 26.82 |
| North American Life Assurance Company | 197,294.00 | 166,370.00 | 3,327.00 |
| North West Life Assurance Company of Canada, The | 9,474.00 | 9,323.00 | 186.46 |
| Norwich Union Life Insurance Society | 13,685.00 | 13,665.00 | 273.00 |
| Orion Insurance Company PLC | 4,000.00 | 4,000.00 | 80.00 |

DIVISION II B (CONT'D....)

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|---|---|-----------------------------------|--------------|
| PAFCO Insurance Company Limited | 125,000.00 | 125,000.00 | 2,785.00 |
| Paul Revere Life Insurance Company, The | 96,915.00 | 89,046.00 | 1,780.92 |
| Pennsylvania Life Insurance Company | 7,694.00 | 7,694.00 | 153.88 |
| Personal Insurance Company of Canada | 187,980.00 | 187,980.00 | 3,920.15 |
| Primerica Life Insurance Company | 236,161.00 | 236,161.00 | 4,723.22 |
| Primerica Life Insurance Company of Canada | 19,635.00 | 19,635.00 | 392.70 |
| Progressive Casualty Insurance Company | .00 | .00 | .00 |
| Protection Mutual Insurance Company | 782,332.00 | 783,332.00 | 18,885.00 |
| Seaboard Surety Company of Canada | 3,056.00 | 3,056.00 | 61.12 |
| Security National Insurance Company | 61,080.00 | 61,080.00 | 1,222.54 |
| Simcoe & Erie General Insurance Company | 1,243,212.00 | 1,243,212.00 | 21,670.00 |
| Sovereign General Insurance Company, The | 1,180,477.35 | 1,180,477.35 | 27,904.17 |
| Sovereign Life Insurance Company, The | 26,751.00 | 35,428.00 | 708.56 |
| Standard Life Assurance Company, The | 8,680.00 | 4,631.00 | 93.00 |
| Standard Life Assurance Company of Canada | .00 | .00 | .00 |
| Stewart Life Assurance Company of Canada | .00 | .00 | .00 |
| Stewart Title Guaranty Company | .00 | .00 | .00 |

DIVISION II B (CONT'D....)

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|--|---|-----------------------------------|--------------|
| Sumitomo Marine & Fire Insurance Company Limited, The | .00 | .00 | .00 |
| Sun Alliance Insurance Company | 117,000.00 | 117,000.00 | 2,657.00 |
| Sun Alliance and London Assurance Company (Canada) | .00 | .00 | .00 |
| Tokio Marine & Fire Insurance Company Limited, The | .00 | .00 | .00 |
| Toronto General Insurance Company | .00 | .00 | .00 |
| Toronto Mutual Life Insurance Company | 48,197.00 | 47,093.00 | 1,413.00 |
| Yasuda Fire & Marine Insurance Company Limited, The | .00 | .00 | .00 |
| Zurich Indemnity Company of Canada | 99,961.00 | 99,961.00 | 2,059.00 |
| Zurich Insurance Company | 370,449.00 | 370,449.00 | 7,956.67 |

Note: 0 is used where return filed disclosed no premiums received, premium received was under \$1.00 or deduction allowed exceed premiums.

DIVISION III

ANNUAL RETURN ABSTRACTS

OF UNLICENSED INSURERS

1992

DIVISION III
ANNUAL RETURN ABSTRACTS OF UNLICENSED INSURERS

| <u>Insurers</u> | <u>Gross Insurance Premium Receivable</u> | <u>Taxable Premium Income</u> | <u>Taxes</u> |
|---|---|-----------------------------------|--------------|
| American Road Insurance Company | 14,496.89 | 14,496.89 | 289.94 |
| Aviation & General Insurance Company Limited | 116,000.00 | 116,000.00 | 2,230.00 |
| Axa Home Insurance Company | 75,000.00 | 75,000.00 | 1,500.00 |
| Canadian Surety Company, The | 106,814.00 | 106,814.00 | 2,136.00 |
| Gerling Global Life Insurance Company | 68.00 | 3.00 | .00 |
| Gore Mutual Insurance Company | 16,557.00 | 16,557.00 | 331.14 |
| Insurance Company of North America | 14,802.56 | 14,802.56 | 296.05 |
| Laurentian Shield Insurance Company | 3,000.00 | 3,000.00 | 60.00 |
| Mutual Life Insurance Company of New York, The | 4,007.84 | 3,836.05 | 76.72 |
| Phoenix Assurance Public Liability Company | 6,000.00 | 6,000.00 | 120.00 |
| Prudential Insurance Company of America | 240,128.00 | 249,385.00 | 4,988.00 |
| State Farm Life Insurance Company | 3,770.00 | 2,044.00 | 40.88 |
| State Farm Mutual Automobile Insurance Company | 145,869.00 | 145,689.00 | 2,917.00 |

DIVISION III (CONT'D....)

| <u>Insurers</u> | Gross Insurance <u>Premium Receivable</u> | Taxable Premium <u>Income</u> | <u>Taxes</u> |
|--|--|----------------------------------|--------------|
| Sun Alliance and London Assurance Company Limited | 19,113.00 | 18,387.00 | 368.00 |
| Western Life Insurance Company, The | 1,034.00 | 3,034.00 | 21.00 |

Note: 0 is used where return filed disclosed no premiums received, premium received was under \$1.00 or deduction allowed exceed premiums.

DIVISION IV

AGENTS LICENCE REGISTER

1992

DIVISION IV
AGENTS LICENCE REGISTER
INSURANCE AGENTS LICENSED IN 1992

GENERAL INSURANCE AGENTS - Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|---------------------|---|-----------------|-------------------|
| Albrecht, Kristine, | Igloo Insurance Ltd. | Yellowknife, NT | L H |
| Barber, Sharon | Norland Travel & Ins. Agencies Ltd. | Hay River, NT | L H |
| Berube, Yolanda | Reed Stenhouse Ltd. | Yellowknife, NT | L A S |
| Buiterfield, Tracy | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Chester, Delores | Igloo Insurance Ltd. | Yellowknife, NT | L H |
| Closen, Brenda | The Co-operators Gen. Insurance Company | Yellowknife, NT | L H |
| Demaine, Sheila | Norland Travel & Ins. Agencies Ltd. | Hay River, NT | L H |
| Dennill, Ronald | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Dewar, Kerri | Mones & Associates/Fleming Agencies | Yellowknife, NT | L H |
| Faulkner, Connie | Igloo Insurance Ltd. | Yellowknife, NT | L A S |
| Fontaine, Shirley | The Co-operators Gen. Insurance Company | Yellowknife, NT | L H |
| Gramlich, Quentin | Jack Heath Ins./J. Folk & Associates | Inuvik, NT | L H |
| Grandberg, Debra | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Harris, William | Norland Travel & Ins. Agencies Ltd. | Hay River, NT | L H |
| Heath, John M. | Jack Heath Ins./J. Folk & Associates | Inuvik, NT | L H |
| Holden-Hernblad | Mones & Associates/Fleming Agencies | Yellowknife, NT | L A S |

GENERAL INSURANCE AGENTS - Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|---------------------|--|-----------------|-------------------|
| Jones, Trena J. | Norland Travel & Ins. Agencies Ltd. | Hay River, NT | L H |
| Lane, J. Garth | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Lapka, Laurie | 902823 NWT Ltd./Fleming Agencies | Yellowknife, NT | L H |
| Loberg, Ole | Igloo Insurance Ltd. | Yellowknife, NT | L |
| Meek, Wendy | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Murphy, William | Reed Stenhouse Ltd. | Yellowknife, NT | L |
| Patterson, Patricia | Husky Insurance & Real Estate (1981) Ltd. | Inuvik, NT | L H |
| Schilasky, Patricia | Reed Stenhouse Ltd. | Yellowknife, NT | L A S |
| Shuparsky, Carla | Reed Stenhouse Ltd. | Yellowknife, NT | L H |
| Starbuck, Mari | 902823 NWT Ltd./Fleming Agencies | Yellowknife, NT | L H |
| Strang, Don | Mones & Associates/Fleming Agencies | Yellowknife, NT | L H |
| Tordiff, Wilfred | Ferguson Agencies Ltd. | Fort Smith, NT | L H |

GENERAL INSURANCE AGENTS - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|-----------------|---------------------|-----------------|-------------------|
| Bennett, Henry | Osborn & Lange Inc. | Montreal, PQ | L |
| Berlie, Sigmund | Reed Stenhouse Ltd. | Calgary, AB | L H |

GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|---------------------|--|------------------|-------------------|
| Bigelow, Susan | BCAA Holdings/BCAA Insurance Agency | Burnaby, BC | L |
| Bramer, Johan | Johnson & Higgins Ltd. | Winnipeg, MB | L H |
| Burgess, Charles | Marsh & McLennan Ltd. | Calgary, AB | L |
| Burrows, Michael | Riddle McCann Rattenbury and Associates (1981) Ltd. | Edmonton, AB | L H |
| Canning, Gay | Mutual of Omha | St. John's, NF | L |
| Clay, Robert | Clay-Robinson Ltd. | Calgary, AB | L H |
| Coburn, David | David Coburn Insurance Brokers Ltd. | Gloucester, ON | L H |
| Conner, Robert | Marsh & McLennan Ltd. | Edmonton, AB | L H |
| Coughlin, Cornelius | Guy Coughlin Insurance Agency | Winnipeg, MB | L H |
| Coyle, Robert | Coyle & Associates | Edmonton, AB | L H |
| Daniel, Chris | Monnex Insurance Brokers Ltd. | Calgary, AB | L H |
| Depres, George | Depres Harland & Associates | Winnipeg, MB | L H |
| Drury, Drury | Reed Stenhouse Ltd. | Edmonton, AB | L H |
| Falconer, William | Falconar Insurance Agencies Ltd. | Edmonton, AB | L H |
| Flynn, Matthew | Sedgwick James Inc. | Calgary, AB | L H |
| Folk, Janet | J. Folk & Associates Agencies Ltd. | Edmonton, AB | L H |
| Frederick, William | Johnson & Higgins Ltd. | Winnipeg, MB | L H |
| Frost, Randy | Reed Stenhouse Ltd. | Edmonton, AB | L H |
| Gervais, Henri | Henri P. Gervais Insurance Services | High Prairie, AB | L |

GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|----------------------|---------------------------------------|-----------------|-------------------|
| Goudreau, Gilles | Marsh & McLennan Ltd. | Edmonton, AB | L H |
| Greenan, John | Greenan Insurance Ltd. | Edmonton, AB | L |
| Guerrette, Armand | Willis Corroon Melling Ltd. | Edmonton, AB | L H |
| Hill, David E. | Willis Corroon Melling Ltd. | Edmonton, AB | L H |
| Hindmarch-Watson, P. | Dale Intermediaries Ltd. | Vancouver, BC | L |
| Holmes, Robert | Younger & Holmes Limited | Peace River, AB | L H |
| Holmes, Stephen | Willis Corroon Melling Ltd. | Vancouver, BC | L A S |
| Homynyk, Jeffrey | Millar Homynyk-Keeley Associates Ltd. | Edmonton, AB | L H |
| Hooson, William | Otto & Associates | Edmonton, AB | L H |
| Hyska, Elsie | Hyska's Insurance Agencies | Churchill, MB | L H |
| Hyska, Walter | Hyska's Insurance Agencies | Churchill, MB | L H |
| Jebb, Frederick | Casey & Realty Insurance | Peace River, AB | L H |
| Kattler, Edward | Johnson & Higgins Ltd. | Calgary, AB | L A S |
| Kavanaugh, Linda | Simcoe & Erie | Vancouver, BC | L H |
| Kueber, Fred | Reed Stenhouse Ltd. | Calgary, AB | L H |
| Lavender, Ronald | Morris & Mackenzie Inc. | Calgary, AB | L H |
| Llewellyn, Gerald | Reed Stenhouse Ltd. | Winnipeg, MB | L H |
| Lloyd, Lucy | Bell & Grant Limited | Halifax, NS | L H |
| Marsh, G. Barrie | Minet Inc. | Toronto, ON | L H |
| Marston, Denis | Johnson & Higgins Ltd. | Vancouver, BC | L |

GENERAL INSURANCE AGENTS - Non-Residents (Cont'd...)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTION</u> |
|------------------|--------------------------------------|--------------------|------------------|
| Mayo, Thomas | Capri Insurance Services Ltd. | Kelowna, BC | L H |
| Mazurek, Jack | Morgez Insurance Group Ltd. | Edmonton, AB | L H |
| McCann, David | David McCann Aviation Insurance | Richmond Hills, ON | L H |
| McIntyre, Neil | Reed Stenhouse Ltd. | Calgary, AB | L H |
| Milankov, Mickey | Protection Mutual Insurance Company | Oakville, ON | L |
| Mones, James | Mones & Associates Insurance Brokers | Edmonton, AB | L H |
| Mones, Robert | Mones & Associates Insurance Brokers | Edmonton, AB | L H |
| Morrison, Bob | Morrison Insurance Brokers Ltd. | Calgary, AB | L |
| Muller, Henry | Sedgwick James Inc. | Edmonton, AB | L H |
| Myre, Mario | Dale-Parizeau Inc. | Montreal, PQ | L H |
| Nozick, Mandle | Mandle Nozick Agencies Ltd. | Edmonton, AB | L H |
| Openshaw, Robert | Dale Intermediaries Ltd. | Vancouver, BC | L |
| Orris, Lloyd | Johnson & Higgins Ltd. | Edmonton, AB | L H |
| Petroff, Ted | Sedgwick James Inc. | Edmonton, AB | L H |
| Piche, Raymond | C.R. Insurcom Inc. | Edmonton, AB | L H |
| Pudney, Michael | Willis Corroon Aerospace of Canada | Vancouver, BC | L A S |
| Redmond, Peter | Marsh & McLennan Limited | Calgary, AB | L |
| Roberts, Gordon | HED Leipsic Insurance Brokers | Winnipeg, MB | L A S |
| Robinson, Bryan | Robinson-Dale Insurance Ltd. | Edmonton, AB | L |
| Rooney, Gordon | Reed Stenhouse Limited | Vancouver, BC | L |

GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> | <u>EXCEPTIONS</u> |
|-------------------|--------------------------------------|-----------------|-------------------|
| Ross, James | Reed Stenhouse Limited | Edmonton, AB | L H |
| Santiago, Carmen | Simcoe & Erie | Vancouver, BC | L H |
| Stelfox, Edward | Johnson & Higgins Ltd. | Winnipeg, MB | L H |
| Sweeting, Barry | Simcoe & Erie | Calgary, AB | L H |
| Thompson, Carman | Phoenix Group of Ins. Brokers Inc. | Edmonton, AB | L H |
| Tole, Allan | Monnex Insurance Brokers Ltd. | Calgary, AB | L H |
| Turcotte, Edmund | Johnson & Higgins Ltd. | Calgary, AB | L A S |
| Wakeman, Stephen | Reed Stenhouse Ltd. | Edmonton, AB | L H |
| Walker, Donald | Morrison Insurance Brokers Ltd. | Calgary, AB | L H |
| Weymouth, Lynn | Robinson-Dale Insurance Ltd. | Edmonton, AB | L H |
| White, Mel | Mones & Associates Insurance Brokers | Edmonton, AB | L H |
| Wilkinson, David | Protection Mutual Insurance Company | Oakville, ON | L |
| Wilson, Frederick | Wilson Risk Management Alta. Ltd. | Edmonton, AB | L H |
| Woodroffe, Kevin | Minet Inc. | Toronto, ON | L H |

LIFE INSURANCE AGENTS - Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|------------------|---|-----------------|
| Adkins, William | The Mutual Life Assurance Company of Canada | Yellowknife, NT |
| Bertozzi, Arlene | The Manufacturers Life Insurance Company | Hay River, NT |
| Brownlee, Paul | Seaboard Life Insurance Company | Yellowknife, NT |
| Cran, James | Seaboard Life Insurance Company | Yellowknife, NT |
| Dempsey, David | N.N. Life Insurance Company of Canada | Yellowknife, NT |
| Gajda, Jan | The Great-West Life Assurance Company | Hay River, NT |
| Hanna, Robert | N.N. Life Insurance Company of Canada | Yellowknife, NT |
| Hemeyer, Allan | Seaboard Life Insurance Company | Yellowknife, NT |
| Loberg, Ole | Sun Life Assurance Company of Canada | Yellowknife, NT |
| Mair, Norman | The Great-West Life Assurance Company | Yellowknife, NT |
| Short, Sandy | The Mutual Life Assurance Company | Yellowknife, NT |
| Talbot, Barry | The Manufacturers Life Ins. Co. | Yellowknife, NT |
| Trudel, Pierre | The Mutual Life Assurance Company of Canada | Hay River, NT |
| Walker, Lois | N.N. Life Insurance Company of Canada | Yellowknife, NT |

ACCIDENT & SICKNESS INSURANCE AGENTS - Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|-----------------|---|-----------------|
| Adkins, William | The Mutual Life Assurance Company of Canada | Yellowknife, NT |
| Gajda, Jan | The Great-West Life Assurance Company | Hay River, NT |
| Hanna, Robert | N.N. Life Insurance Company of Canada | Yellowknife, NT |
| Mair, Norman | The Great-West Life Assurance Company | Yellowknife, NT |
| Short, Sandy | The Mutual Life Assurance Company | Yellowknife, NT |
| Talbot, Barry | The Manufacturers Life Ins. Co. | Yellowknife, NT |
| Trudel, Pierre | The Mutual Life Assurance Company of Canada | Hay River, NT |
| Walker, Lois | N.N. Life Insurance Company of Canada | Yellowknife, NT |

LIFE INSURANCE AGENTS - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|----------------------|---|-----------------|
| Angeles, Jose | New York Life Insurance Company | Edmonton, AB |
| Benoit, F. Harvey | North American Life Assurance Company | Willowdale, ON |
| Bigelow, Susan | Crown Life Insurance Company | Burnaby, BC |
| Bold, Ronald | Mutual Life Assurance Company of Canada | Saskatoon, SK |
| Borg, Anthony | North American Life Assurance Company | Willowdale, ON |
| Butterfield, Dewayne | The Great-West Life Assurance Company | St. John's, NF |
| Carr, Frederick | London Life Insurance Company | Edmonton, AB |

LIFE INSURANCE AGENTS - Non-Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|---------------------|---|--------------------|
| Falkenberg, Andreas | Transamerica Occidental Life Insurance Company | Charlie Lake, BC |
| Farrer, William | The Great-West Life Insurance Company | Brandon, MB |
| Gajda, Jan | The Great-West Life Insurance Company | Edmonton, AB |
| Garrett, John | Westbury Canadian Life Insurance Company | Calgary, AB |
| Gervais, Henri | The Co-operators Life Insurance Company | High Prairie, AB |
| Hodgson, Peter | The Great-West Life Insurance Company | Grande Prairie, AB |
| Houghton, Jon | North American Life Assurance Company | Edmonton, AB |
| Hubick, George | The Imperial Life Assurance Company of Canada | Edmonton, AB |
| Humeniuk, Nick | The Canada Life Assurance Company | Fort McMurray, AB |
| Ingle, Muriel | Commercial Union Life Assurance Company of Canada | Toronto, ON |
| Janzen, George | The Mutual Life Assurance Company of Canada | Steinbach, MB |
| King, Patrick | North American Life Assurance Company | Penticton, BC |
| Kosior, Gerry | Metropolitan Life Insurance Company | Edmonton, AB |
| Kuin, Peter | New York Life Insurance Company | Edmonton, AB |
| Lacasse, Pierre | Transamerica Occidental Life Insurance Company | Whitehorse, YT |
| Lacelle, Howard | The Manufacturers Life Insurance Company | Lloydminster, AB |
| Laliberte, Gene | The Mutual Life Assurance Company of Canada | Red Deer, AB |

LIFE INSURANCE AGENTS - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|--------------------|---|--------------------|
| Lamb, Robert | The Manufacturers Life Insurance Company | Edmonton, AB |
| Lee, Winson | The Canada Life Assurance Company | Edmonton, AB |
| Leroux, Philippe | The Manufacturers Life Insurance Company | Smithers, BC |
| Lowry, Donald | The Mutual Life Assurance Company of Canada | Grande Prairie, AB |
| MacLeod, Peter | North American Life Assurance Company | Kamloops, BC |
| Macpherson, Andrew | The Canada Life Assurance Company | Victoria, BC |
| Marit, Robert | Prudential Insurance Company of America | Mississauga, ON |
| Meyers, Glen | The Canada Life Assurance Company | Lethbridge, AB |
| Parke, Stanley | The Canada Life Assurance Company | Vermillion, AB |
| Rockel, Paul | The Empire Life Insurance Company | Waterloo, ON |
| Sader, Raymond | The Manufacturers Life Insurance Company | Edmonton, AB |
| Shelemey, Paul | The Manufacturers Life Insurance Company | St. Albert, AB |
| Smedstad, Richard | The Mutual Life Assurance Company of Canada | Grande Prairie, AB |
| Southorn, Walter | North American Life Assurance Company | Edmonton, AB |
| Tahara, Morio | Seaboard Life Insurance Company | Kelowna, BC |
| Tainsh, William | North American Life Assurance Company | Edmonton, AB |
| Trotman, Brian | Royal Life Insurance Company of Canada | Edmonton, AB |
| Trumper, Peter | London Life Insurance Company | London, ON |
| Walter, Dwight | N.N. Life Insurance Company of Canada | Edmonton, AB |
| Wong, James K. | New York Life Insurance Company | Edmonton, AB |

LIFE INSURANCE AGENTS - Non-Residents (Cont'd....)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|-------------------|--------------------------------------|-----------------|
| Zacharias, Roland | Sun Life Assurance Company of Canada | Edmonton, AB |

ACCIDENT & SICKNESS INSURANCE AGENTS - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|---------------------|---|--------------------|
| Benoit, F. Harvey | North American Life Assurance Company | Willowdale, ON |
| Borg, Anthony | North American Life Assurance Company | Willowdale, ON |
| Carr, Frederick | London Life Insurance Company | Edmonton, AB |
| Falkenberg, Andreas | Transamerica Occidental Life Insurance Company | Charlie Lake, BC |
| Fraser, William | Zurich Life Insurance Company of Canada | Edmonton, AB |
| Gajda, Jan | The Great-West Life Insurance Company | Edmonton, AB |
| Galucci, Kim | Crown Life Insurance Company | Saskatoon, SK |
| Garrett, John R. | Westbury Canadian Life Insurance Company | Calgary, AB |
| Hodgson, Peter C. | The Great-West Life Insurance Company | Grande Prairie, AB |
| Houghton, Jon | North American Life Assurance Company | Edmonton, AB |
| Ingle, Muriel | Commercial Union Life Assurance Company of Canada | Toronto, ON |
| Kosior, Gerry | Metropolitan Life Insurance Company | Edmonton, AB |
| Kuin, Peter | New York Life Insurance Company | Edmonton, AB |
| Lacasse, Pierre | Transamerica Occidental Life Insurance Company | Whitehorse, YT |

ACCIDENT & SICKNESS INSURANCE AGENTS - Non-Resident (Cont'd...)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|--------------------|---|--------------------|
| Lacelle, Howard | The Manufacturers Life Insurance Company | Lloydminster, SK |
| Lamb, Robert | The Manufacturers Life Insurance Company | Edmonton, AB |
| Lee, Winson | The Canada Life Assurance Company | Edmonton, AB |
| Leroux, Philippe | The Manufacturers Life Insurance Company | Smithers, BC |
| MacPherson, Andrew | The Canada Life Assurance Company | Victoria, BC |
| Marit, Robert | The Prudential Insurance Company of America | Mississauga, ON |
| Sader, Raymond | The Manufacturers Life Insurance Company | Edmonton, AB |
| Smedstad, Richard | The Mutual Life Assurance Company of Canada | Grande Prairie, AB |
| Southorn, Walter | North American Life Assurance Company | Edmonton, AB |
| Tahara, Morio | Seaboard Life Insurance Company | Kelowna, BC |
| Wong, James | New York Life Insurance Company | |

INSURANCE ADJUSTERS - Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|-------------------|-------------------------------------|-----------------|
| Clunie, Cynthia | Shumka Craig & Moore Adjusters Ltd. | Yellowknife, NT |
| Cottrell, Don | Cottrell & Associates (NWT) Ltd. | Yellowknife, NT |
| Marcotte, Deborah | Cottrell & Associates (NWT) Ltd. | Yellowknife, NT |
| Merrithew, Greg | Arctic West Adjusters Ltd. | Yellowknife, NT |

INSURANCE ADJUSTERS - Residents (Cont'd...)

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|------------------|----------------------------------|-----------------|
| O'Hanley, Jerrey | Arctic West Adjusters Ltd. | Yellowknife, NT |
| Yanciw, Steve | Cottrell & Associates (NWT) Ltd. | Yellowknife, NT |

INSURANCE ADJUSTERS - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|-----------------------|---|--------------------|
| Calder, Neil | Toplis & Harding Canada North Inc. | Edmonton, AB |
| Coyne, Deborah | Hopkins & Coyne Limited | Whitehorse, YT |
| Gaume, Dale | James Taylor Co. (Northern) Ltd. | Grande Prairie, AB |
| Gibbs, Frederick | Shumka, Craig & Moore Adjusters Ltd. | Edmonton, AB |
| Greening, Paul | H.J. Eisler Co. Ltd. | Saskatoon, SK |
| Kathler, Elvin | Elvin E. Kathler, A Claims Company | Winnipeg, MB |
| Matthews, H.W. | Lindsey Morden Claims Services Ltd. | Calgary, AB |
| Miller, William | Lindsey Morden Claims Services Ltd. | Whitehorse, YT |
| Perih, Norman | S.J. Kernaghan Adjusters | Edmonton, AB |
| Pirie, Kenneth | Marshall & Pirie Insurance Adjusters Ltd. | Ottawa, ON |
| Priddle, Michael | Baldwin & Associates Adjusters Ltd. | Edmonton, AB |
| Reaume, Richard | Lindsey Morden Claims Services Ltd. | Whitehorse, YT |
| Scharfenberger, Franz | Toplis & Harding Canada North | Edmonton, AB |
| Schumka, Larry | Schumka, Craig, Moore Adjusters Ltd. | Edmonton, AB |

TRAVEL AGENTS - Agents who are licensed to sell Travel, Accident Sickness & Baggage Insurance.

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|--------------------------|--------------------------------|------------------|
| Canadian Airlines Int'l. | Pacific Western Airlines Corp. | Calgary, AB |
| Eirikson, Jim | YZF Corporate Travel Ltd. | Yellowknife, NT |
| Knudson, Debbie | Mack Travel Ltd. | Fort Simpson, NT |
| Lacroix, Michelle, | Mack Travel Ltd. | Coppermine, NT |
| Lewandoski, Judy | Mack Travel Ltd. (Scotia Mall) | Yellowknife, NT |
| Lewandoski, Judy | Mack Travel Ltd. (YK Mall) | Yellowknife, NT |
| Matthews, Helen | Mack Travel Ltd. | Norman Wells |
| Mellor, Eileen | Marlin Yellowknife Travel | Yellowknife, NT |
| Skrine, Connie | Mack Travel Ltd. | Hay River, NT |
| Stanzell, Allen | Mack Travel Ltd. | Inuvik, NT |

INSURANCE SALESMEN - Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|---------------------|----------------------|-----------------|
| Faulkner, Constance | Igloo Insurance Ltd. | Yellowknife, NT |

INSURANCE SALESMEN - Non-Residents

| <u>NAME</u> | <u>FIRM</u> | <u>LOCATION</u> |
|-------------|-------------|-----------------|
| NIL | | |

APPENDIX

(Name changes, amalgamations and new companies)

1992

APPENDIX

NEW COMPANIES

Abbey Life Insurance Company

Aetna Casualty & Surety Company of Canada

Blue Cross Life Insurance Company of Canada

Consolidated Life Assurance Company

Laurentian Property & Casualty Insurance Company

Life Investors Insurance Company of America

Peace Hills General Insurance Company

Victoria Insurance Company of Canada

