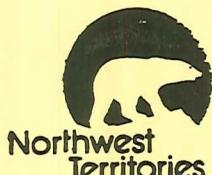


**ANNUAL REPORT  
OF THE  
SUPERINTENDENT  
OF INSURANCE**

*For the year ending  
December 31, 1990*



**Northwest  
Territories**

Safety and Public Services

**ANNUAL REPORT  
OF THE  
SUPERINTENDENT  
OF INSURANCE**

*For the year ending  
December 31, 1990*



Northwest Territories Safety and Public Services

November 23, 1992

THE HONOURABLE A.W.J. (TONY) WHITFORD  
MINISTER

Sir:

I take pleasure in submitting the Annual Report for the Superintendent of Insurance for the 1990 Calendar year.

The report has been arranged into five areas of information and statistics, as follows:

Division I Register of Insurers

This is a register listing all insurance companies licensed during the year. As of December 31st, 184 companies held licences to undertake the classes of insurance indicated in the register. The following summary chart provides comparison figures for the two previous years, and also indicates the licence fees received in 1990.

	<u>1990</u>	<u>1989</u>	<u>1988</u>	<u>Licence fees Received</u>
Companies writing life only	9	7	11	\$2,465.00
Companies writing life and Other	58	56	53	\$32,335.00
Companies writing Other than Life	117	107	108	\$59,700.00

Appendix A contains the names of new companies who became licensed in 1990, companies who withdrew from the Northwest Territories, amalgamated companies, and company who changed their names.

Division IIA Fire Insurers

Division IIB Annual Return Abstracts of Licensed Insurers

Division III Annual Return Abstracts of Unlicensed Insurers

The Insurance Act required all insurers operating in the Territories, whether licensed or not, to pay to the Government a tax equal to two percent (2%) of its gross premiums receivable, plus one-half of one percent (1/2 of 1%) on fire insurance premiums, less certain deductible amounts.

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Divisions IIA, IIB and III of the report, records for each company, the fire premiums, fire taxes, the gross premiums receivable, taxable premium income, and the premium taxes paid therein. The following chart is a comparison of the totals for these figures for 1988, 1989, and 1990.

	<u>1990</u>	<u>1989</u>	<u>1988</u>
Gross Premiums Receivable	\$37,517,730.12	\$35,304,918.53	\$33,535,027.00
Taxable Premium			
Income-General	\$36,352,389.83	\$34,295,802.53	\$32,630,211.00
Taxable Premium			
Income-Fire	\$8,996,458.94	\$7,262,178.00	
Premium Tax General	\$727,171.28	\$682,324.00	\$652,600.00
Fire Tax	\$44,913.46	\$36,310.24	\$33,044.00

Division IV Register of Agents, Brokers, Adjusters, and Salesmen

The Division IV register lists all persons licensed to carry on the business of insurance in the Territories, and includes those who are non-residents, as well as N.W.T. residents, together with relevant information.

In order to become licensed, it is necessary for all persons except salesmen to write and pass a qualifying examination, or to prove they have done so in another jurisdiction. More and more individual N.W.T. residents are improving their professional qualifications by taking courses offered by various insurance industry educational associations.

The following chart provides a numerical summary of the information in the register, together with comparisons for the two previous years.

Agents - Residents in the N.W.T.

	<u>1990</u>	<u>1989</u>	<u>1988</u>
Life	9	6	6
Other than Life	23	16	15
Accident & Sickness	6	4	3

Agents - Non-resident

Life	38	44	35
Other than Life	62	58	55
Accident & Sickness	23	27	16

Adjusters

Resident	8	8	5
Non-Resident	11	13	12

..../3

..../3

Travel Agents

Resident	5	4	3
Non-Resident	1	1	2

There were 186 licences issued to agents, adjusters, etc in 1990 resulting in revenue amounting to \$8,325.00.

Revenue

Insurance related revenue accruing to the Government of the Northwest Territories for 1990 totalled \$874,909.74.

Respectfully submitted,

  
Dorothy Mellor  
Superintendent of Insurance

Attachment

## APPENDIX A

### Name Change

The Insurance Corporation of Ireland Limited, changed to Icarom PLC, effective July 31, 1990.

Laurentian Life Insurance Company of Canada, changed to Laurentian Life & Health Insurance Corporation, effective November 29, 1990.

### Amalgamations

Pioneer Life Assurance Company, amalgamated with Sovereign Life Insurance Company, effective December 31, 1990. Sovereign Life Insurance Company will continue it's operation.

U S F & G Insurance Company of Canada, merged with Canadian General Insurance Company, effective June 30, 1990. Canadian General Insurance Company will continue it's operation.

### New Companies

Aegon Insurance Company (U.K.)

Canadian Lawyers Insurance Association (CLIA)

Healthcare Insurance Reciprocal of Canada

Motor Insurance Corporation

The Standard Life Assurance Company of Canada

Unum Life Insurance Company of America

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Resident Agents - General, Life, Accident & Sickness	
---------------------------------------------------------	--

Non-Resident Agents - General, Life, Accident & Sickness	
-------------------------------------------------------------	--

Adjusters	
Brokers	
Travel Agents	
Salesmen	

***DIVISION I***  
***INSURANCE LICENCE***  
***REGISTER***

The Insurance Licence Register records the insurance companies licensed in the Northwest Territories in 1990. Each company is authorized by the Superintendent of Insurance to sell or negotiate for the sale of specific classes of insurance.

L - life insurance

P - property, fire alone or combined with use and occupancy, rent, profit, weather, inland marine, inland transportation, sprinkler leakage, explosion, and falling aircraft insurance.

H - hail insurance

A - accident including vehicle and public liability, sickness or health, guarantee or suretyship, burglary, liability and automobile insurance.

O - includes plate glass, steamboiler, livestock, explosion or any other class of insurance not enumerated in the foregoing.

**DIVISION I**  
**INSURANCE LICENCE REGISTER**  
**INSURANCE COMPANIES LICENSED IN THE NORTHWEST TERRITORIES**

<u>INSURER</u>	<u>CLASSES</u>
Aegon Insurance Company (U.K.) Limited	P O
Aetna Life insurance Company of Canada	L A
Aetna Casualty and Surety Company	P H A O
Affiliated FM Insurance Company	P O
Allendale Mutual Insurance Company	P O
Allstate Life Insurance Company of Canada	L A
Allstate Insurance Company of Canada	P A O
Alta Surety Company	O
American Bankers Insurance Company of Florida	P A O
American Bankers Life Assurance Company of Florida	L A
American Home Assurance Company	P A O
American Life Insurance Company	L A
Amex Life Assurance Company	L A
Arkwright Mutual Insurance Company	P H O
Avemco Insurance Company	A O
B.C.A.A. Insurance Corporation	P A O
The Boiler Inspection & Insurance Company of Canada	P O
The British Aviation Insurance Company Limited	O
Canada West Insurance Company	P O
Canada Life Assurance Company	L A
Canada Life Casualty Insurance Company	P O
Canadian Group Underwriters Insurance Company	P A O
Canadian General Insurance Company	P H O
Canadian Lawyers Insurance Association (CLIA)	O
Chateau Insurance Company	P A O
Chubb Insurance Company of Canada	P A O
Cigna Life Insurance Company of Canada	L A
CIGNA Insurance Company of Canada	P H A O
The Citadel Life Assurance Company	L A
The Citadel General Assurance Company	P A O

**DIVISION I (Cont'd...)**

<u>INSURERS</u>	<u>CLASSES</u>
Co-operators General Insurance Company	P H A O
Co-operators Life Insurance Company	L A
Colonia Life Insurance Company	L
Commerce and Industry Insurance Company of Canada	P A O
The Commerce Group Insurance Company	P H A O
Commercial Union Assurance Company of Canada	P A O
Commercial Union Assurance Company PLC	P A
Commonwealth Insurance Company	P A O
Confederation Life Insurance Company	L A
Constellation Assurance Company	A
Continental Assurance Company	L A
The Continental Insurance Company of Canada	P H A O
Continental Casualty Company	P H A O
The Continental Insurance Company	P H A O
Coronation Insurance Company Limited	A O
Coseco Insurance Company	P O
Crown Life Insurance Company	L A
Cumis Life Insurance Company	L A
The Dominion of Canada General Insurance Company	P H A O
The Dominion Insurance Corporation	P H O
Eagle Star Insurance Company Limited	O
Ecclesiastical Insurance Office PLC	P O
Elite Insurance Company	P A O
Empire Life Insurance Company	L A
Employers Insurance of Wausau, A Mutual Company	P A O
The Equitable General Insurance Company	P O
Equitable Life Insurance Company of Canada	L
Federal Insurance Company	P A O
Financial Life Assurance Company of Canada	L A
Fireman's Fund Insurance Company	P O
First North American Insurance Company	A
Ford Life Insurance Company	L A

**DIVISION I (Cont'd...)**

<u>INSURERS</u>	<u>CLASSES</u>
Gan Canada Insurance Company	P H A O
The General Accident Assurance Company of Canada	P A O
Gerling Global General Insurance Company	P H A O
Glacier National Life Assurance Company	L A
The Great-West Life Assurance Company	L A
The Guarantee Company of North America	O
Guardian Insurance Company of Canada	P A O
The Halifax Insurance Company	P O
The Hanover Insurance Company	P O
Healthcare Insurance Reciprocal of Canada	O
The Home Insurance Company	P A O
The Imperial Life Assurance Company of Canada	L A
Industrial-Alliance Life Insurance Company	L A
Insurance Company of North America	P H A O
Jevco Insurance Company	P O
John Alden Life Insurance Company	L A
Kansa General International Insurance Company Limited	P O
Knightst of Columbus	L
Laurentian Life Insurance Company of Canada	L A
The Laurentian Life Insurance Company Inc.	L A
Laurentian Pacific Insurance Company	P A O
Laurentian Casualty Company of Canada	P A O
Laurier Life Insurance Company	L A
Liberty Mutual Fire Insurance Company	O
Liberty Mutual Insurance Company	O
London & Midland General Insurance Company	P A O
London Life Insurance Company	L A
Longroup Insurance Company	P H A O
Lumbermen's Mutual Casualty Company	P O
M I C Life Insurance Company	L A
The Manufacturers Life Insurance Company	L A

**DIVISION I (Cont'd....)**

<u>INSURERS</u>	<u>CLASSES</u>
Maplex General Insurance Company	P A O
Markel Insurance Company of Canada	P H A O
Massachusetts Indemnity and Life Insurance Company	L A
Metropolitan Insurance Company	P O
Metropolitan Life Insurance Company of Canada	L A
Metropolitan Life Insurance Company	L A
The Mortgage Insurance Company of Canada	O
Motors Insurance Corporation	P O
Mutual of Omaha Insurance Company	L A
Mutual Life Assurance Company of Canada	L A
N A C Reinsurance Corporation	P H A O
The National Life Assurance Company of Canada	L A
New Rotterdam Insurance Company	P H O
New York Life Insurance Company	L A
New York Life Insurance Company of Canada	L A
New Hampshire Insurance Company	P A O
The Niagara Fire Insurance Company	P H O
NN Life Insurance Company of Canada	L A
Non-Marine Underwriters, Members of Lloyd's, London, England	P H A O
The North West Life Assurance Company of Canada	L A
North American Life and Casualty Company	L A
North American Life Assurance Company	L A
Norwich Union Life Insurance Society	L
The Orion Insurance Company PLC	P O
Pacific Employers Insurance Company	O
PAFCO Insurance Company Limited	P H A O
PAFCO International Insurance Company	P A O
The Paul Revere Life Insurance Company	L A
Pennsylvania Life Insurance Company	L A
The Personal Insurance Company of Canada	P A O
Pioneer Life Assurance Company	L A

**DIVISION I (Cont'd...)**

<u>INSURERS</u>	<u>CLASSES</u>
Primmum Insurance Company	P O
Progressive Casualty Insurance Company	P O
Protection Mutual Insurance Company	P O
Provident Life and Accident Insurance Company	L A
Prudasco Assurance Company	P H A O
Prudential of American General Insurance Company (Canada)	P A O
The Prudential Life Assurance Company of England (Canada,	L A
Prudential Assurance Company of England Property & Casualty (Canada)	P H A O
The Prudential Assurance Company Limited	P H L A O
Reliance Insurance Company	P O
Royal Insurance Company of Canada	P H A O
Royal Life Insurance Company of Canada	L
Scottish & York Insurance Company Limited	P O
Seaboard Life Insurance Company	L A
Seaboard Surety Company of Canada	P O
Seaboard Surety Company	O
Security National Insurance Company	P A O
Simcoe & Erie General Insurance Company	P O
The Sovereign Life Insurance Company	L A
The Sovereign General Insurance Company	O
St. Paul Fire and Marine Insurance Company	P A O
Standard Life Assurance Company of Canada	L
The Standard Life Assurance Company	L A
Stewart Title Guaranty	O
Sun Alliance Insurance Company	P A O
Sun Life Assurance Company of Canada	L A
Sun Alliance Insurance Company	P A O
Sun Alliance and London Assurance Company (Canada)	L
The Tokio Marine and Fire Insurance Company Limited	P O

**DIVISION I (Cont'd....)**

<u>INSURERS</u>	<u>CLASSES</u>
Toronto Mutual Life Insurance Company	L A
Toronto General Insurance Company	P H O
Trade Indemnity PLC	O
Traders General Insurance Company	P H O
Trafalgar Insurance Company of Canada	P O
Transamerica Occidental Life Insurance Company	L A
Transamerica Life Insurance Company of Canada	L
The Travelers Indemnity Company	P H A O
The Travelers Insurance Company	L A
U S F & G Insurance Company of Canada	P A O
Underwriters Insurance Company	P O
United States Fire Insurance Company	P A O
United States Fidelity and Guaranty Company	P A O
Unum Life Insurance Company	L A
Utica Mutual Insurance Company	O
Voyageur Insurance Company	P A
The Wawanesa Mutual Insurance Company	P H A O
Wellington Insurance Company	P H A O
Westbury Canadian Life Insurance Company	L A
Westbury Canadian Life Insurance Company	L A
Western Surety Company	O
Yasuda Fire & Marine Insurance Company Ltd.	P O
Zurich Life Insurance Company of Canada	L A
Zurich Insurance Company	P A O
Zurich Life & Health Insurance Company of Canada	L A
Zurich Indemnity Company of Canada	P H A O

***DIVISION II A***  
***FIRE INSURERS***

**DIVISION II A**  
**FIRE INSURERS**

<u>Insurer</u>	<u>Fire Premiums</u>	<u>Fire Taxes</u>
Aegon Insurance Company (UK) Limited	9,272.00	43.36
The Aetna Casualty and Surety Company	4,751.00	23.76
Affiliated FM Insurance Company	285,351.00	1,427.00
Allendale Mutual Insurance Company	333,687.00	1,688.00
Allstate Insurance Company of Canada	3,035.00	15.17
American Bankers Insurance Company of Florida	22,000.00	110.00
Boiler Inspection Insurance Company of Canada	1,740.00	9.00
Canadian General Insurance Company	12,127.00	61.00
Chubb Insurance Company of Canada	3,168.00	16.00
CIGNA Insurance Company of Canada	395,593.15	1,977.97
The Commerce Group Insurance Company	8,000.00	40.00
Commercial Union Assurance Company PLC	22,000.00	110.00
Commercial Union Assurance Company of Canada	1,828,873.42	9,144.38
Commonwealth Insurance Company	403,629.00	2,018.15
The Continental Insurance Company	35,000.00	175.00
The Continental Insurance Company of Canada	273,000.00	1,365.00
Co-operators General Insurance Company	836,000.00	4,180.00
Coseco Insurance Company	3,000.00	15.00
The Dominion of Canada General Insurance Company	404,000.00	2,020.00
Ecclesiastical Insurance Office PLC	105,924.50	529.62

**FIRE INSURERS (CONT'D...)**

<u>Insurer</u>	<u>Fire Premiums</u>	<u>Fire Taxes</u>
Elite Insurance Company	814,000.00	4,070.00
Gan Canada Insurance Company	6,927.00	35.00
The Geneal Accident Assurance Company of Canada	34,161.00	171.00
Guardian Insurance Company of Canada	829,000.00	4,145.00
The Halifax Insurance Company	297,589.00	1,488.00
The Hanover Insurance Company	277.00	1.39
The Home Insurance Company	3,000.00	15.00
Kansa General Insurance Company	(202.00)	(1.01)
Laurentian Pacific Insurance Company	296,728.00	1,483.64
Lumberman's Mutual Casualty Company	65,000.00	325.00
New Hampshire Insurance Company	6.00	.00
New Rotterdam Insurance Company	7,126.00	36.00
Non-Marine Underwriters, Members of Lloyd's, London	2,895.00	14.48
PAFCO Insurance Company Limited	64,000.00	320.00
The Personal Insurance Company of Canada	21,118.00	105.59
Protection Mutual Insurance Company	126,188.00	631.00
The Prudential Assurance Company Limited	92.00	.00
Reliance Insurance Company	1,410.00	7.05
Royal Insurance Company of Canada	374,060.00	1,870.00
St. Paul Fire & Marine Insurance Company	19,422.24	97.11

**FIRE INSURERS (CONT'D...)**

<u>Insurer</u>	<u>Fire Premiums</u>	<u>Fire Taxes</u>
Simcoe and Erie General Insurance Company	45,813.00	229.00
The Sovereign General Insurance Company	669,828.63	3,349.14
Sun Alliance Insurance Company	3,294.00	17.00
Toronto General Insurance Company	8,922.	45.00
Traders General Insurance Company	5,512.00	28.00
The Travelers Indemnity Company	3,530.00	17.65
United States Fire Insurance Company	20,000.00	100.00
U.S.F. & G. Insurance Company of Canada	147,439.00	737.00
Wellington Insurance Company	9,156.00	46.00
Zurich Insurance Company	115,506.00	578.00
<b>TOTAL</b>		

*DIVISION II B*  
*ANNUAL RETURN*  
*ABSTRACTS OF*  
*LICENSED INSURERS*

1990

## DIVISION II B

## ANNUAL RETURN ABSTRACTS OF LICENSED INSURERS

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Aegon Insurance Company (UK) Limited	9,272.00	9,272.00	185.44
The Aetna Casualty and Surety Company	163,215.00	163,215.00	3,264.30
Aetna Life Insurance Company of Canada	2,628.00	(2,174.00)	(43.48)
Affiliated FM Insurance Company	285,351.00	285,351.00	5,707.00
Allendale Mutual Insurance Company	445,376.00	445,376.00	8,908.00
Allstate Insurance Company of Canada	129,835.00	129,835.00	2,596.70
Allstate Life Insurance Company of Canada	44,943.00	44,304.00	886.08
Alta Surety Company	42,810.00	42,810.00	856.00
American Bankers Insurance Company of Florida	26,000.00	26,000.00	520.00
American Bankers Life Assurance Company of Florida	51,411.00	51,411.00	1,028.00
American Home Assurance Company	801,652.00	801,652.00	16,033.00
American Life Insurance Company	8,773.00	8,773.00	176.46
Amex Life Insurance Company	16,514.00	16,514.00	330.00
Arkwright Mutual Insurance Company	.00	.00	.00
Avemco Insurance Company	.00	.00	.00
B.C.A.A. Insurance Corporation	174.00	174.00	3.48
The Boiler Inspection and Insurance Company of Canada	38,042.00	33,386.00	668.00

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
The British Aviation Insurance Company Limited	133,000.00	133,000.00	2,660.00
The Canada Life Assurance Company	189,003.00	160,374.00	3,207.00
Canada Life Casualty Insurance Company	49,000.00	49,000.00	980.00
Canada West Insurance Company	9,048.00	9,048.00	181.00
Canadian General Insurance Company	62,065.00	62,065.00	1,241.00
Canadian Group Underwriters Insurance Company	.00	.00	.00
Canadian Lawyers Insurance Association (CLIA)	67,000.00	67,000.00	1,340.00
Chateau Insurance Company	.00	.00	.00
Chubb Insurance Company of Canada	28,559.00	28,559.00	587.00
CIGNA Insurance Company of Canada	505,547.28	505,547.28	10,110.95
CIGNA Life Insurance Company of Canada	.00	.00	.00
The Citadel General Assurance Company	51,000.00	50,879.00	1,018.00
The Citadel Life Assurance Company	23,925.00	21,840.00	437.00
Colonia Life Insurance Company	4,108.16	4,108.16	82.16
The Commerce Group Insurance Company	58,000.00	58,000.00	1,160.00
Commerce & Industry Insurance Company of Canada	.00	.00	.00
Commercial Union Assurance Company PLC	22,000.00	22,000.00	440.00

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Commercial Union Assurance Company of Canada	3,545,541.63	3,545,541.63	70,910.83
Commercial Union Life Assurance Company of Canada	25,064.68	24,089.46	481.79
Commonwealth Insurance Company	590,000.00	590,000.00	11,800.00
Confederation Life Insurance Company	385,388.00	355,410.00	7,108.00
Constellation Assurance Company	14,286.00	14,286.00	286.00
Continental Assurance Company	.00	.00	.00
Continental Casualty Company	1,500.00	1,500.00	30.00
The Continental Insurance Company	472,000.00	472,000.00	9,440.00
The Continental Insurance Company of Canada	597,000.00	597,000.00	11,940.00
Co-operators General Insurance Company	1,257,000.00	1,257,000.00	25,140.00
Co-operators Life Insurance Company	86,243.00	81,048.00	1,620.96
Coronation Insurance Company Limited	462,646.39	462,646.39	9,252.93
Coseco Insurance Company			
Crown Life Insurance Company	88,964.00	86,704.00	1,734.08
Cumis Life Insurance Company	.00	.00	.00
The Dominion Insurance Corporation	.00	.00	.00
The Dominion of Canada General Insurance Company	1,043,000.00	1,043,000.00	20,860.00

**DIVISION II B (CONT'D....)**

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Eagle Star Insurance Company Limited	10,000.00	10,000.00	200.00
Ecclesiastical Insurance Office PLC	105,975.50	105,975.50	2,649.13
Elite Insurance Company	927,000.00	927,000.00	18,540.00
The Empire Life Insurance Company	38,356.00	36,946.00	738.92
Employers Insurance of Wausau, A Mutual Company	.00	.00	.00
The Equitable General Insurance Company	.00	.00	.00
The Equitable Life Insurance Company of Canada	301,008.0	296,098.00	5,921.96
Federal Insurance Company	.00	.00	.00
Financial Life Assurance Company of Canada	3,701.00	3,333.00	66.66
Fireman's Fund Insurance Company	.00	.00	.00
First North American Insurance Company	2,191.00	2,191.00	44.00
Ford Life Insurance Company	.00	.00	.00
Gan Canada Insurance Company	40,214.00	40,214.00	804.00
The General Accident Assurance Company of Canada	201,935.00	201,935.00	4,039.00
Gerling Global General Insurance Company	230,578.00	230,578.00	4,612.00
Glacier National Life Assurance Company	914.50	914.50	18.28
The Great West Life Assurance Company	798,689.10	757,896.75	15,157.94
Guarantee Company of North America	450,000.00	450,000.00	9,000.00

**DIVISION II B (CONT'D....)**

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Guardian Insurance Company of Canada	3,577,000.00	3,577,000.00	20,490.53
The Halifax Insurance Company	616,791.00	616,791.00	12,336.00
The Hanover Insurance Company	1,700.00	1,700.00	34.00
The Home Insurance Company	3,000.00	3,000.00	60.00
Healthcare Reciprocal of Canada	.00	.00	.00
The Imperial Life Assurance Company of Canada	288,078.00	194,343.00	3,887.00
Industrial-Alliance Life Insurance Company	82,914.00	80,972.00	1,619.00
Insurance Company of North America	3,480.00	3,480.00	69.00
Jevco Insurance Company	13,331.00	13,331.00	266.62
John Alden Life Insurance Company	.00	.00	.00
Kansa General International Insurance Company Limited	(202.00)	(202.00)	(4.04)
Laurentian Casualty Company of Canada	11,338.00	11,338.00	226.76
The Laurentian Life Insurance Company Inc.	9,928.00	9,768.00	195.00
The Laurentian Life and Health Insurance Corporation	24,674.00	24,557.00	491.00

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium</u>	
	<u>Income</u>	<u>Taxes</u>	
Laurentian Pacific Insurance Company	566,047.00	566,047.00	11,320.94
Laurier Life Insurance Company	4,728.00	4,728.00	94.56
Liberty Mutual Fire Insurance Company	64,464.00	64,464.00	1,289.28
Liberty Mutual Insurance Company	51,622.00	51,622.00	1,032.44
London and Midland General Insurance Company	8,012.00	8,012.00	160.00
London Life Insurance Company	1,050,327.00	811,414.00	16,228.00
Longroup Insurance Company	.00	.00	.00
Lumbermen's Mutual Casualty Company	76,000.00	76,000.00	1,520.00
The Manufacturers Life Insurance Company	1,185,151.00	1,094,700.00	21,894.00
The Maritime Life Assurance Company	145,325.00	140,062.00	2,801.24
Markel Insurance Company of Canada	26,964.00	26,964.00	539.00
Massachusetts Indemnity & Life Insurance Company	151,199.00	151,199.00	3,023.98
Metropolitan Insurance Company	21,049.00	21,049.00	420.98
Metropolitan Life Insurance Company	263,803.00	236,279.00	4,725.58
Metropolitan Life Insurance Company of Canada	.00	.00	.00
M I C Life Insurance Corporation	1,811.00	1,811.00	36.22
The Mortgage Insurance Company of Canada	.00	.00	.00
Motors Insurance Corporation	6,207.00	6,207.00	124.14

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Mutual LIfe Assurance Company of Canada	955,243.00	742,604.00	14,852.00
Mutual of Omaha Insurance Company	352,345.00	347,484.00	6,949.68
N A C Reinsurance Corporation	.00	.00	.00
The National Life Assurance Company of Canada	1,238,254.00	1,098,213.00	21,964.00
New Hampshire Insurance Company	988,023.00	988,023.00	19,760.00
New Rotterdam Insurance Company	40,074.00	40,074.00	801.00
New York Life Insurance Company	35,614.00	24,297.00	485.94
New York Life Insurance Company of Canada	.00	.00	.00
Niagara Fire Insurance Company	.00	.00	.00
N.N. Life Insurance Company of Canada	37,984.00	37,003.00	740.08
Non-Marine Underwriters, Member of Lloyds, London	832,763.00	832,763.00	16,555.26
North American Life and Casualty Company	2,002.00	2,002.00	40.04
North American Life Assurance Company	142,603.00	119,296.00	2,386.00
The North West Life Assurance Company of Canada	1,524.00	1,348.00	26.96
Norwich Union Life Insurance Society	5,580.00	5,561.00	112.22
Orion Insurance Company PLC	10,000.00	10,000.00	200.00

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Pacific Employers Insurance Company	.00	.00	.00
PAFCO Insurance Company Limited	75,000.00	75,000.00	1,500.00
PAFCO International Insurance Company	(36,904.00)	(36,904.00)	(738.08)
The Paul Revere Life Insurance Company	20,015.00	19,352.00	387.04
Pennsylvania Life Insurance Company	1,592.00	1,558.00	31.16
The Personal Insurance Company of Canada	122,533.00	122,533.00	2,450.66
Pioneer Life Assurance Company	17,504.00	14,428.00	288.56
Progressive Casualty Insurance Company	.00	.00	.00
Protection Mutual Insurance Company	184,829.00	184,829.00	3,697.00
Provident Life & Accident Insurance Company	.00	.00	.00
Prudasco Assurance Company	.00	.00	.00
The Prudential Assurance Company Limited	279,434.00	266,355.0	5,327.00
The Prudential Assurance Company of England			
Property & Casualty (Canada)	.00	.00	.00
The Prudential Life Assurance Company			
of England (Canada)	2,205.00	2,205.00	44.00
Prudential of America General Insurance			
Company (Canada)	16,970.00	16,970.00	339.00
Reliance Insurance Company	1,410.00	1,410.00	28.20
Royal Insurance Company of Canada	3,259,000.00	3,238,000.00	64,760.00
Royal Life Insurance Company of Canada	24,439.00	19,614.00	392.00

DIVISION II B (CONT'D....)

<u>Insurers</u>	<u>Gross Insurance</u>	<u>Taxable Premium</u>	
	<u>Premium Receivable</u>	<u>Income</u>	<u>Taxes</u>
Scottish & York Insurance Company Limited	14,751.00	17,751.00	295.02
Seaboard Life Insurance Company	109,812.00	102,026.00	2,040.52
Seaboard Surety Company	.00	.00	.00
Seaboard Surety Company of Canada	3,215.00	3,215.00	64.30
Security National Insurance Company	38,966.00	38,966.00	779.32
Simcoe & Erie General Insurance Company	631,933.00	631,933.00	12,639.00
The Sovereign General Insurance Company	921,779.21	921,779.21	18,435.58
The Sovereign Life Insurance Company	25,210.00	23,812.00	476.24
St. Paul Fire & Marine Insurance Company	25,125.24	25,125.24	502.50
The Standard Life Assurance Company	9,312.00	5,221.00	104.42
The Standard Life Assurance Company of Canada	.00	.00	.00
Stewart Title Guaranty Company	.00	.00	.00
Sun Alliance Insurance Company	95,000.00	95,000.00	1,900.00
Sun Alliance and London Assurance Company (Canada)	6,544.00	6,544.00	131.00
Sun Life Assurance Company of Canada	2,015,830.00	1,856,178.00	37,125.56
The Tokio Marine & Fire Insurance Company Limited	.00	.00	.00
Toronto General Insurance Company	48,689.00	48,689.00	974.00
Toronto Mutual Life Insurance Company	50,312.00	50,017.00	1,000.34
Trade Indemnity PLC	.00	.00	.00

**DIVISION II B (CONT'D....)**

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Traders General Insurance Company	27,939.00	27,939.00	559.00
Trafalgar Insurance Company of Canada	9,000.00	9,000.00	180.00
Transamerica Life Insurance Company of Canada	41,393.00	41,393.00	827.86
Transamerica Occidental Life Insurance Company	7,697.00	7,697.00	153.94
The Travelers Indemnity Company	12,440.00	12,440.00	248.80
The Travelers Insurance Company	.00	.00	.00
Underwriters Insurance Company	.00	.00	.00
United States Fidelity & Guaranty Company	4,286.00	4,286.00	86.00
United States Fire Insurance Company	49,000.00	49,000.00	980.00
Unum Life Insurance Company	4,781.00	4,781.00	96.00
U S F & G Insurance Company of Canada	170,307.00	170,307.00	3,406.00
Utica Mutual Insurance Company	101.00	101.00	2.02
Voyageur Travel Insurance Company Limited	120,248.00	120,248.00	2,405.00
The Wawanesa Mutual Insurance Company	91,869.00	91,869.00	1,837.38
Wellington Insurance Company	75,698.00	75,698.00	1,514.00
Westbury Canadian Life Insurance Company	21,815.00	22,624.00	452.48
Western Surety Company	156,063.00	156,063.00	3,121.26
The Yasuda Fire & Marine Insurance Company Limited	2.00	2.00	.04

**DIVISION II B (CONT'D....)**

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
Zurich Indemnity Company of Canada	109,332.00	109,332.00	2,187.00
Zurich Insurance Company	456,765.00	456,765.00	9,135.00
Zurich Life & Health Insurance Company of Canada	86,407.99	86,407.99	1,728.16
Zurich Life Insurance Company of Canada	23,322.44	22,811.72	456.23

Note: 0 is used where return filed disclosed no premiums received, premium received was under \$1.00 or deduction allowed exceed premiums.

***DIVISION III  
ANNUAL RETURN  
ABSTRACTS OF  
UNLICENCED INSURERS***

**DIVISION III**  
**ANNUAL RETURN ABSTRACTS OF UNLICENSED INSURERS**

<u>Insurers</u>	<u>Gross Insurance</u>	<u>Taxable Premium</u>	
	<u>Premium Receivable</u>	<u>Income</u>	<u>Taxes</u>
Axa Home Insurance Company	38,000.00	38,000.00	760.00
The Canadian Surety Company	52,968.00	52,968.00	1,060.00
Combined Insurance Company of America	172.00	172.00	4.00
Gore Mutual Insurance Company	35,710.00	35,710.00	714.20
Phoenix Assurance Public Liability Company	43,000.00	43,000.00	860.00
State Farm Life Insurance Company	673.39	603.52	12.07
State Farm Mutual Automobile Insurance Company	125,256.00	125,256.00	2,505.12
Sun Alliance and London Assurance Company Limited	2,722.00	2,361.00	47.00

Note: 0 is used where return filed disclosed no premiums received, premium received was under \$1.00 or deduction allowed exceed premiums.

**DIVISION III (CONT'D....)**

<u>Insurers</u>	<u>Gross Insurance Premium Receivable</u>	<u>Taxable Premium Income</u>	<u>Taxes</u>
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*DIVISION IV*  
*AGENT LICENCE*  
*REGISTER*

**DIVISION IV**  
**AGENTS LICENCE REGISTER**  
**INSURANCE AGENTS LICENSED IN 1990**

**GENERAL INSURANCE AGENTS - Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Adamache, Helen	Mones & Associates Insurance Brokers (NWT) Ltd.	Cambridge Bay, NT	L S
Chester, Delores	Igloo Insurance Ltd.	Yellowknife, NT	L
Closen, Brenda	Loberg Agencies Ltd.	Hay River, NT	L
Demaine, Sheila	Norland Travel & Insurance Agencies Ltd.	Hay River, NT	L H
Dennill, Ronald	Reed Stenhouse Ltd.	Yellowknife, NT	L H
Dewar, Kerri	R.J. Fleming Agencies Ltd.	Yellowknife, NT	L H
Gramlich, Quentin	Jack Heath Insurance	Inuvik, NT	L H
Harris, William	Norland Travel & Insurance Agencies Ltd.	Hay River, NT	L H
Heath, John M.	Jack Heath Insurance	Inuvik, NT	L H
Hewitt, Judy	Reed Stenhouse Ltd.	Yellowknife, NT	L A S
Jones, Trena	Norland Travel & Insurance Agencies Ltd.	Hay River, NT	L H
Kinzner, Diane	Reed Stenhouse Ltd.	Yellowknife, NT	L A S
Kuropatwa, Roberta	Henri Gervais Insurance Agency	Yellowknife, NT	L
Lane, Garth	Reed Stenhouse Ltd.	Yellowknife, NT	L H

**GENERAL INSURANCE AGENTS - Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Loberg, Ole	Loberg Agencies Ltd.	Hay River, NT	L
Loupret, Maxine	Reed Stenhouse Ltd.	Yellowknife, NT	L H
McCrea, Ian	Mones & Associates Insurance Brokers (NWT) Ltd	Cambridge Bay, NT	L S
Patterson, Patricia	Husky Insurance & Real Estate (1981) Ltd	Inuvik, NT	L H
Schilasky, Patricia	Reed Stenhouse Ltd.	Yellowknife, NT	L A S
Selnes, Randy	Igloo Insurance Ltd.	Yellowknife, NT	L H
Shuparski, Carla	Igloo Insurance Ltd.	Yellowknife, NT	L H
Tordiff, Wilfred	Ferguson Agencies Ltd.	Fort Smith, NT	L H
Walker, Donald	Igloo Insurance Ltd.	Yellowknife, NT	L

**GENERAL INSURANCE AGENTS - Non-Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Bayrack, Lilly	Baragar Evans Insurance Ltd.	Edmonton, AB	L H
Bennett Henry	Osborne & Lange Inc.	Montreal, PQ	L
Berlie, Sigmund	Reed Stenhouse Ltd.	Calgary, AB	L
Burrows, Michael	Riddle, McCann, Rattenbury & Associates (9181) Ltd.	Edmonton, AB	L H

**GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Canning, Gay	Mutual of Omaha Insurance Company	St. John's, NF	L
Clay, Robert	Clay-Robinson Ltd.	Calgary, AB	L H
Conner, Robert	Marsh & McLennan Ltd.	Edmonton, AB	L H
Coughlin, Cornelius	Guy Coughlin Insurance Agency Ltd.	Winnipeg, MB	L
Cunningham, Grant	Robinson-Dale Insurance Ltd.	Edmonton, AB	L
Depres, George	Depres & Harland & Associates	Winnipeg, MB	L H
Drury, Peter	Reed Stenhouse Ltd.	Edmonton, AB	L H
Edwards, Donald	Northland Agency Ltd.	Fort Nelson, BC	L
Falconer, William	Falconer Insurance Associates Ltd.	Edmonton, AB	L H
Flynn, Matthew	Sedgwick James Inc.	Calgary, AB	L H
Folk, Janet	J. Folk & Associates Agencies Ltd.	Edmonton, AB	L H
Frost, Randy	Reed Stenhouse Ltd.	Edmonton, AB	L H
Gervais, Henri	Henri Gervais Insurance Services	High Prairie, AB	L H
Goudreau, Gilles	Marsh & McLennan Ltd.	Edmonton, AB	L H
Green, Howard	Marsh & McLennan Ltd.	Montreal, PQ	L
Greenan, John	Greenan Insurance Ltd.	Edmonton, AB	L H
Guerrett, Armand	Richards Melling Ltd.	Edmonton, AB	L H
Hindmarch-Watson, P.	Dale Intermediaries Ltd.	Vancouver, BC	L

**GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Holmes, Robert	Younger & Holmes Ltd.	Peace River, AB	L H
Holt, James	Holt Agencies Insurance Ltd.	Watson Lake, YT	L
Hooson, William K.	Otto & Associates Insurance Agency	Edmonton, AB	L H
Hughes, Stephen	Reed Stenhouse Ltd.	Calgary, AB	L
Hyska, Walter	Hyska's Insruance Agency	Churchill, MB	L
Jebb, Frederick	Casey Realty Insurance (1987) Ltd.	Peace River, AB	L H
Kattler, Edward	Johnson & Higgins Willis Faber	Calgary, AB	L H
Kaufman, Sheldon	Marsh & McLennan Ltd.	Montreal, PQ	L H
Kueber, Fred	Reed Stenhouse Ltd.	Calgary, AB	L
Lavender, Ronald	Morris & Mackenzie Inc.	Calgary, AB	L H
Llewellyn, Gerald	Reed Stenhouse Ltd.	Winnipeg, MB	L H
MacIntyre, Stephen	MacIntyre & Associates	High Level, AB	L H
Marston, Dennis	Johnson & Higgins Willis Faber	Vancouver, BC	L
Mayo, Thomas	Capri Insurance Services Ltd.	Kelowna, BC	L H
Mazurek, John	Morgex Insurance Group Ltd.	Edmonton, AB	L H
McCann, David	David McCann Aviation Insurance	Richmond Hill, ON	L H
McIntyre, Neil	Reed Stenhouse Ltd.	Calgary, AB	L
Meyer, Peter	Dale Intermediaries Ltd.	Vancouver, BC	L
Millar, Roy	Millar Homynyk Keeley Associates Ltd.,	Edmonton, AB	L H

**GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Mones, James	Mones & Associates		
	Insurance Brokers	Edmonton, AB	L H
Muller, Henry	Sedgwick James Inc.	Edmonton, AB	L H
Myre, Mario	Dale Parizeau Inc.	Montreal, PQ	L H
Novinger, Ross	Marsh & McLennan Ltd.	Montreal, PQ	L H
Orris, Lloyd	Johnson & Higgins Willis Faber	Edmonton, AB	L H
Peterson, ray	Simcoe & Erie General		
	Insurance Company	Vancouver, BC	L H
Petroff, Ted	Sedgwick James Inc.	Edmonton, AB	L H
Piche, Raymond	Apco Insurance Services	Edmonton, AB	L H
Pincott, Robert	Reed Stenhouse Ltd.	Calgary, AB	L
Roberts, Gordon	Leipsic Insurance Agencies	Winnipeg, MB	L A S
Robinson, Bryan	Robinson-Dale Insurance Ltd.	Edmonton, AB	L H
Ross, James H.	Thomson & Jemmett Insurance Ltd.	Kingston, ON	L
Ross, James D.	Reed Stenhouse Ltd.	Edmonton, AB	L H
Sweeting, Barry	Simcoe Erie Group	Calgary, AB	L H
Thompson, William	B.C.A.A. Insurance Agency	Vancouver, BC	L
Thompson, Carman	Phoenix Group of Insurance		
	Brokers	Edmonton, AB	L H
Turcotte, Edmund	Johnson & Higgins Willis Faber	Calgary, AB	L H
Wakeman, Suzan	Stewart Smith (Canada) Ltd.	Edmonton, AB	L H
Wakeman, Stephen	Reed Stenhouse Ltd.	Edmonton, AB	L H

**GENERAL INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>	<u>EXCEPTIONS</u>
Wilkinson, David	Protection Mutual Insurance Company	Oakville, ON	L H
Wilson, Frederick	Wilson Risk Management Alberta Ltd.	Edmonton, AB	L H

**LIFE INSURANCE AGENTS - Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Adkins, William	Mutual Life Assurance Company of Canada	Yellowknife, NT
Albrecht, Kristine	Sun Life Assurance Company of Canada	Yellowknife, NT
Cran, James	Seaboard Life Insurance Company	Yellowknife, NT
Guay, Dale B.	Seaboard Life Insurance Company	Yellowknife, NT
Heath John	Commercial Union Life Assurance Company of Canada	Inuvik, NT
Loberg, Ole	Sun Life Assurance Company of Canada	Hay River, NT
Mair, Norman	The Great-West Life Assurance Company of Canada	Yellowknife, NT
McDermott, Josephine	The Great-West Life Assurance Company	Yellowknife, NT
Talbot, Barry	The Manufacturing Life Insurance Company	Yellowknife, NT

**LIFE INSURANCE AGENTS - Non-Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Angeles, Jose	New York Life Insurance Company	Edmonton, AB
Benoit, F. Harvey	Laurier Life Insurance Company	Willowdale, ON
Borg, Anthony	Laurier Life Insurance Company	Willowdale, ON
Butterfield, Dewayne	The Great-West Life Assurance Company	Prince Albert, SK
Cardinal, James	The Canada Life Assurance Company	Grande Prairie, AB
De Graaff, Andrew	London Life Insurance Company	Calgary, AB
Emde, Eric	London Life Insurance Company	Edmonton, AB
Fraser, William	Zurich Life Insurance Company	St. Albert, AB
Gajda, Jan	The Great-West Life Assurance Company	Edmonton, AB
Garrett, John	Westbury Canadian Life Insurance Company	Calgary, AB
Gervais, Henri	The Co-operators Life Insurance Company	High Prairie, AB
Hodgson, Peter	The Great-West Life Assurance Company	Grande Prairie, AB
Houghton, Jon	North American Life Assurance Company	Edmonton, AB
Hubick, George	Imperial Life Assurance Company of Canada	Edmonton, AB
Humeniuk, Nick	Canada Life Assurance Company	Ft. McMurray, AB
Ingle, John,	Commercial Union Life Assurance Company	Toronto, ON
Kennedy, Brian	Crown LIfe Insurance Company	Toronto, ON
King, Patrick	London Life Insurance Company	Penticton, BC
Kuin, Peter D.	New York Life Insurance Company	Edmonton, AB
Lacasse, Pierre	The Maritime Life Assurance Company	Whitehorse, YT
Lacelle, Howard	The Manufacturers Life Insurance Company	Lloydminster, SK
Leclerc, George	Sun Life Assurance Company of Canada	Winnipeg, MB

**LIFE INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Leroux, Phillip	The Manufacturers Life Insurance Company	Smithers, BC
Lowry, Donald	Mutual Life Assurance Company of Canada	Grande Prairie, AB
McPherson, Andrew	Canada Life Assurance Company	Victoria, BC
Padoan, Marino	New York Life Insurance Company of Canada	Edmonton, AB
Page, Bruce	Pioneer LIfe Assurance Company	Oyama, BC
Plett, Bernhard	The Great-West Life Assurance Company	Winnipeg, MB
Reid, David	The Standard Life Assurance Company	Edmonton, AB
Rockel, Paul	The Empire Life Insurance Company	Waterloo, ON
Sader, Raymond	The Manufacturers Life Insurance Company	Edmonton, AB
Shelemey, Paul	The Manufacturers Life Insurance Company	St. Albert, AB
Smedstad, Richard	Mutual Life Assurance Company of Canada	Grande Prairie, AB
Southorn, Walter	North American Assurance Company	Edmonton, AB
Thompson William	B.C.A.A. Insurance Corporation	Vancouver, BC
Wolitski, Albin	New York Life Insurance Company	Edmonton, AB
Wong, James	New York Life Insurance Company of Canada	Edmonton, AB
Zacharias, Roland	Sun Life Assurance Company of Canada	Edmonton, AB

**ACCIDENT & SICKNESS INSURANCE AGENTS - Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Adkins, William	Mutual Life Assurance Company of Canada	Yellowknife, NT

**ACCIDENT & SICKNESS INSURANCE AGENTS - Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Albrecht, Kristine	Sun Life Assurance Company of Canada	Yellowknife, NT
Cran, James G.	Seaboard Life Insurance Company	Yellowknife, NT
Guay, Dale	Seaboard Life Insurance Company	Yellowknife, NT
Mair, Norman	The Great-West Life Assurance Company of Canada	Yellowknife, NT
Talbot, Barry	The Manufacturers Life Insurance Company	Yellowknife, NT

**ACCIDENT & SICKNESS INSURANCE AGENTS - Non-Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Benoit, F. Harvey	Laurier Life Insurance Company	Willowdale, ON
Borg, Anthony	Laurier Life Insurance Company	Willowdale, ON
Cardinal, James	The Canada LIfe Assurance Company	Grande Prairie, AB
Emde, Eric	London Life Insurance Company	Edmonton, AB
Fraser, William	Zurich Life Insurance Company	St. Albert, AB
Gajda, Jan	The Great-West Life Assurance Company	Edmonton, AB
Garrett, John	Westbury Canadian Life Insurance Company	Calgary, AB
Hodgson, Peter	The Great-West Life Assurance Company	Grande Prairie, AB
Houghton, Jon	North American Life Assurance Company	Edmonton, AB
Hubick, George	Imperial Life Assurance Company of Canada	Edmonton, AB

**ACCIDENT & SICKNESS INSURANCE AGENTS - Non-Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Ingle, John M.	Commercial Union Life Assurance Company of Canada	Toronto, ON
Kennedy, Brian	Crown Life Insurance Company	Toronto, ON
Kuin, Peter	New York Life Insurance Company	Edmonton, AB
Lacelle, Howard	The Manufacturers Life Insurance Company	Lloydminster, SK
LeClerc, George	Sun Life Assurance Company of Canada	Winnipeg, MB
MacPherson, Andrew	Canada Life Assurance Company	Victoria, BC
Padoan, Marino	New Life Insurance Company of Canada	Edmonton, AB
Plett, Bernhard	The Great-West Assurance Company	Winnipeg, MB
Sader, Raymond	The Manufacturers Life Insurance Company	Edmonton, AB
Smedstad, Richard	Mutual Life Assurance Company of Canada	Grande Prairie, AB
Southorn, Walter	North American Life Assurance Company	Edmonton, AB
Wolitski, Albin	New York Life Insurance Company	Edmonton, AB
Wong, James	New York Life Insurance Company of Canada	Edmonton, AB

**INSURANCE ADJUSTERS - Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Cottrell, Donald	Cottrell & Associates (NWT) Ltd.	Yellowknife, NT
Marcotte, Deborah	Cottrell & Associates (NWT) Ltd.	Yellowknife, NT
Hood, Patricia	Cottrell & Associates (NWT) Ltd.	Yellowknife, NT
Soucie, Carol	Cottrell & Associates (NWT) Ltd.	Yellowknife, NT

**INSURANCE ADJUSTERS - Residents (Cont'd....)**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Merrithew, Greg	Arctic West Adjusters Ltd.	Yellowknife, NT
Barber, Sharon	Arctic West Adjusters Ltd.	Yellowknife, NT
Reedyk, Cynthia	Arctic West Adjusters Ltd.	Yellowknife, NT
Crozier, Catherine	Arctic West Adjusters Ltd.	Yellowknife, NT

**INSURANCE ADJUSTERS - Non-Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Baldwin, Edward	Toplis & Harding Canada North Inc.	Edmonton, AB
Calder, Neil	Toplis & Harding Canada North Inc.	Edmonton, AB
Coyne, Deborah	Underwriters Adjustment Bureau Ltd.	Whitehorse, YT
Duncan, Kenneth	Duncan Heard Adjusters Inc.	Edmonton, AB
Gareau, Pierre	Pierre Gareau Inc.	Boucherville, PQ
Greening, Paul	J.H. Eisler Company Ltd.	Saskatoon, SK
Kathler, Elvin	Elvin E. Kathler, A Claims Company	Winnipeg
Matthews, Herbert	Morden & Helwig Ltd.	Brandon, MB
Miller, William	Morden & Helwig Ltd.	Whitehorse, YT
Perih, Norman	S.J. Kernaghan Adjusters Ltd.	Edmonton, AB
Phillips, Donald	Underwriters Adjustment Bureau Ltd.	Calgary, AB

**TRAVEL AGENTS** - Agents who are licensed to sell Travel, Accident Sickness & Baggage Insurance.

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Canadian Airlines		
International	Pacific Western Airlines Corporation	Calgary, AB
Matthews, Helen	Mack Travel Ltd.	Norman Wells, NT
Mellor, Eileen	Marlin Yellowknife Travel	Yellowknife, NT
Stanzell, Allan	Mack Travel Ltd.	Inuvik, NT
Wallis, Stuart	Mack Travel Ltd. (Scotia Centre Mall)	Yellowknife, NT
Wallis, Stuart	Mack Travel Ltd. (YK Centre Mall)	Yellowknife, NT

**INSURANCE BROKERS** - Residents

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
NIL		

**INSURANCE BROKERS** - Non-Resident

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
NIL		

**INSURANCE SALESMEN - Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
Joseph, Mona	Igloo Insurance Ltd.	Yellowknife, NT
Kowalski, Lara	Husky Insurance & Real Estate (1981) Ltd.	Inuvik, NT
McInnes, Angela	Husky Insurance & Real Estate (1981) Ltd.	Inuvik, NT
Pearson, Bryan	Guy Coughlin Insurance Agency Ltd.	Iqaluit, NT

**INSURANCE SALESMEN - Non-Residents**

<u>NAME</u>	<u>FIRM</u>	<u>LOCATION</u>
NIL		

